

February 24, 2018

Deirdre Nansen McCloskey

**website: "Prudentia: The MacDonald Report"
at deirdremccloskey.org**

(at which many of the articles mentioned below
and some of the books are available as PDFs)

webmaster Jason Briggeman <jason@briggeman.org>

Born "Donald" Sept 11, 1942, Ann Arbor, Michigan; married 1965-1995 to Joanne Comi; divorced;
two grown children: Daniel (b. 1969); Margaret (b. 1975); three grandchildren: Connor, Lily, Eli;
gender change November 1995, reassignment surgery June 1996.

E-mail (always forwarded): deirdre2@uic.edu Web site: deirdremccloskey.org
Home [preferred address for all mail]: 720 S. Dearborn, Unit 206, Chicago, IL 60605-1820.
Phone number: 312-435-1479, BUT EMAIL IS MORE RELIABLE.

Employment since 2000

(*Non* tenure-track or occasional appointments
are indented and in small type)

Most recent first

**Distinguished Professor of Economics and of History, and Professor of English and
of Communication, University of Illinois at Chicago, *Emerita*, August 2015-
present.**

Professor of Economics, History, English, and Communication, UIC, 2000-2015:
Professor of **Economics** and of **History**, 2000-2002, University of Illinois at
Chicago

and **UIC Distinguished Professor of Economics and of History**, 2002-2015

and **Professor of English**, 2004-2015

and **Professor of Communication**, 2006-2015

(see also "Fellowships and Honors")

Adjunct professor in Philosophy and in Classics, University of Illinois at Chicago, 2000-2015
Inaugural Michael Polanyi Visiting Scholar of Ideas and Innovation, Charles Koch Institute,
Arlington, VA, February-March, June 2017.

Distinguished Affiliated Fellow, F.A. Hayek Program for Advanced Study in Philosophy, Politics, and Economics, Mercatus Institute, George Mason University, 2016-2021. Resident two weeks in November 2017

Regular Faculty, week-long Summer School of EDAMBA (European Doctoral Programmes Association for Management and Business Administration), on the philosophy of the social sciences. Held near Auch and then in Sorèze, southern France, and now (2014, 2015, 2016) in Athens, late July annually, 1997-present except and 2010 and 2017. Lectures on The Rhetoric of Management; The Fallacies of Statistical Significance; Writing in Business Studies.

Visiting Fellow, Institute for Advanced Sustainability Studies, Potsdam, and visitor, Wissenschaftskolleg, Berlin, two months, fall 2014

Visiting Professor, Scuola Superiore Sant'Anna, Pisa, seminar in economic methodology, a week in May 2013

Visiting Professor of Economic History, School of Business, Economics and Law, University of Gothenburg, Sweden, five years, 2009-2013, regularly a month in summer.

Extraordinary [that is, "temporary"] Professor, University of the Free State, Bloemfontein, South Africa, 2007-09 (in residence three weeks, twice).

Gasthooglerares, May-June annually for five years, Erasmusuniversiteit Rotterdam, of Philosophy, and of Art and Cultural Studies; beginning 2001 two months each year; and then full academic year 2005-06.

Laura C. Harris Visiting Distinguished Professor, Denison University, Feb-Mar 2003, in Women's Studies and Economics.

Professor, short session, Summer School of Criticism and Theory, Cornell University, 16-20 July, 2001.

Visitor, Institute of the Humanities, University of California, Riverside, spring 2000.

Teaching and Research Appointments before 2000

Backward chronology

Professor, Amsterdam-Maastricht Summer University at Felix Meritus in the economics of art, annually (see Teaching, below, 1998, 1999, 2000).

Tinbergen Professor of Economics and of Art and Cultural Studies, Erasmusuniversiteit Rotterdam, Jan-Dec 1996.

John F. Murray Chair in Economics, University of Iowa, 1984-99

Professor of History, University of Iowa, 1980-99

Professor of Economics, University of Iowa, 1980-99

Honorary Simon Fellow, Department of History, University of Manchester, England, May-June 1992.

Fellow, Bellagio Study Center, Rockefeller Foundation, July 14-August 16, 1991: writing on English open field agriculture, 13th-18th centuries.

Visiting Lecturer, Department of Economics, University of York, England, May-June 1985 and 1986.

Fellow, Institute for Advanced Study, Princeton, academic 1983-1984.

Fellow, Research School of Social Sciences, Australian National University (rhetoric of economics; open field agriculture in medieval England); visiting Lecturer, Department of Economic History, Faculty, ANU, May-August, 1982.

Associate Professor of History, University of Chicago, 1979-1980, tenured.

Associate Professor of Economics, University of Chicago, 1973-1980; tenured 1975.

Honorary Research Fellow, Department of History, Birkbeck College, University of London, and
Academic Visitor, London School of Economics, Sept, 1975-July, 1976.
Visiting Assistant Professor of Economics, Stanford University, spring 1972.

Assistant Professor of Economics, University of Chicago, 1968-1973.

Education

B.A. Economics, Harvard College, 1964 m.c.l.

Ph.D. Economics, Harvard University, 1970

Summer School of Criticism and Theory, Hanover, NH, 1988.

Summer School in Law for Economics Professors (Henry Manne's program), Hanover, NH, 1990.

Dutch and Afrikaans: feeble reading knowledge. Small Latin and less Greek. Smatterings of French, Italian.
Pathetic, really.

Honorary Degrees

(most recent first)

Honorary Doctorate for Scientific Excellence, Vrije Universiteit Brussel, Belgium, May
23, 2017.

Honorary Academic Membership, Universidad Adolfo Ibañez, Santiago, Chile, October
6, 2016.

Honorary Degree of Humane Letters, Denison University, and commencement address.
May 16, 2015.

Doctor honoris causa, Jönköping University, Sweden, September 28, 2012.

Honorary Doctorate, Universidad Francisco Marroquin, Guatemala, August 16, 2012.

Honorary Degree of Humane Letters, Southern Illinois University, Carbondale, May 12,
2012.

Doctor honoris causa in the History of Capitalism, Copenhagen Business School, April 19,
2012.

Doctor honoris causa, National University of Ireland, Galway, June 2008.

Doctor honoris causa, University of Gothenburg, Sweden, October 2007.

Other Fellowships and Honors

(most recent first)

Hayek Book Prize, for *Bourgeois Equality*, Manhattan Institute, June 13, 2017, \$50,000
for the best book on Hayekian themes in the previous two years

Edmund Burke Medal, Burke Society, Trinity College, Dublin, November 2016

Bruno Leoni Prize of the Istituto Bruno Leoni, November, 2016 in Milan

Upton Scholar, Beloit College, November 2016

Board of Visitors, Ralston College, Savannah, 2016-

Adam Smith Prize, awarded by the Association for Private Enterprise Education, April, 2015 in Cancun, Mexico.

Non-resident Faculty, Mercatus Center, George Mason University, 2014-

Hayek Lifetime Achievement Award, from the Hayek Institut, Vienna, Oct. 28, 2014.

Institute for Economic Affairs, London, Honorary Fellow, 2014-

Economic Society of Australia Eminent Speaker for 2013, Nov. 25-Dec 28 (speaking in Brisbane, Sydney, Adelaide, Canberra, Perth)

Julian Simon Prize, Competitive Enterprise Institute, June 27, 2013

Fellow of the American Association for the Advancement of Science, 2012- [elected Member-at-Large of the Section on Social, Economic and Political Sciences, Feb 2017-Feb 2021]

Fellow of the Cliometric Society, 2012

Profesora Honoraria, La Universidad Francisco Marroquin, Guatemala, August 2012

Liberální Institut Annual Award, 2009, for a contribution to the spread of liberal thinking, Czech Republic
Fellowship, May, 2008, at STIAS (Stellenbosch Institute for Advanced Study [*Stellenbosch Instituut vir Gevorderde Navorsing*]), Stellenbosch, South Africa

Distinguished Visiting Faculty Fellow, Center for Ideas and Society, University of California at Riverside, Jan-June 2000.

Distinguished Visiting Professor of the Humanities, University of Illinois at Chicago, Aug-Dec 1999.

Phi Beta Kappa Lecturer, 1992-93.

May Brodbeck Fellowship in the Humanities (internal University of Iowa), 1987-1988.

National Endowment for the Humanities fellowship, 1984.

Guggenheim Fellowship, 1983.

*Other academic activities, such as teaching, service, grants, are listed **at the end***

[Upon my death, which we all hope is not soon, my lectures, correspondence, notes, and other material of whatever interest to historians of economics and economic history will be deposited at the David M. Rubenstein Rare Book and Manuscript Library at Duke University Libraries, Durham, NC, in collaboration with the Center for the History of Political Economy at the Department of Economics at Duke.]

Publications

through February 24, 2018

(Many of these are available in draft or as PDFs at deirdremccloskey.org)

{ } = drafted and available but not published;

{ { } } = not fully drafted.

(Some reprints and some short items are doubtless missed)

BOOKS WRITTEN and PUBLISHED:

Most recent first, backwards to the earliest,

18 sole authored, 1 co-authored

[For Books in Preparation and Projected: see the end of Publications]

(• = Short books and long pamphlets are indented;

[] = in press)

[[(18.) *How to be a Humane Libertarian: Essays for a New Liberalism*. New Haven: Yale University Press, in review, complete manuscript in hand, forthcoming if all goes well early 2019.]]

Brief essays by McCloskey over the past couple of decades drifting towards “liberalism” in the root sense, Adam Smith’s “liberal plan of equality, liberty, and justice.”

(17.) *Bourgeois Equality: How Ideas, Not Capital or Institutions, Enriched the World*. [Vol. 3 of the trilogy “The Bourgeois Era”] University of Chicago Press, **2016**, 787 + xlii pp. Simplified [that is, Mainland] **Chinese** translation, China CITIC [中信] Press Corporation, 2017?. **Polish** translation 2017. **Audio-book** 2017 on Amazon, Gildan Media. **Hayek Book Prize, Manhattan Institute, June 13, 2017**, for the best book on Hayekian themes in the previous two years.

The book explores the reputational rise of the bourgeoisie, that is, a Bourgeois Revaluation overtaking Holland and then Britain from Shakespeare’s time to Adam Smith. It made the modern world by giving a reason for ordinary people to innovate. The material changes – empire, trade – were shown in Bourgeois Dignity (2010) to be wholly inadequate to explain the explosion of incomes 1800 to the present. What pushed the world into frenetic innovation were the slowly changing ideas 1600-1848 about the urban middle class and about their material and institutional innovations. A class long scorned by barons and bishops, and regulated into stagnation by its very own guilds and city councils and state-sponsored monopolies, came to be treasured – at least by the standard of earlier, implacable scorn – from 1600 to the present, first in Holland and then in Britain and then the wider world. And when the Amsterdammers after 1600 or so, and the Londoners and Bostonians after 1700 or so, commenced innovating, more people commenced admiring them. The new valuation of the bourgeoisie, a new dignity and liberty for ordinary people was a change

peculiar to northwestern Europe in how people applied to economic behavior the seven old words of virtue – prudence, justice, courage, temperance, faith, hope, and love. With more or less good grace the people around the North Sea began to accept the outcome of trade-tested betterment. Then people did so in Europe generally and its offshoots, and finally in our own day in China and India. Most came for the first time to regard creative destruction as just, and were courageous about responding to it, and hopeful in promoting it. Most people, with the exception of the angry clerisy of artists and intellectuals (and even them only after 1848), stopped hating the bourgeoisie as much as their ancestors had for so very long before. Many started loving it. In consequence during a century or two the northwest Europeans became shockingly richer in goods and in spirit. That is, not economics but “humanomics” explains our riches.

- (16.) ***Bourgeois Dignity: Why Economics Can't Explain the Modern World.*** [vol. 2 of the trilogy “The Bourgeois Era”] **2010**, University of Chicago Press, 571 + xvi pp., **Chinese**, March 2017, translated by Lu Shen. **Russian** translation Novoe Izdatelstvo forthcoming c. 2018. **Polish** translation by Marcin Zieliński (Wrocławiu: Instytut Misesa) 2018. **Audio-book 2017 on Amazon, Gildan Media.** Winner of Business and Economics category at the Sharjah International Book Fair, 2011 **جائزة اتصالات لكتاب الطفل تشارك في معرض بوك إكسبو أميركا;**

What made us modern, and rich, was a change in ideology, or “rhetoric.” First in little Holland and then in Britain a new dignity and liberty for the middle class freed innovation. A unique wave of gadgets, and then a tsunami, raised incomes from \$3 a day to \$30 a day and beyond. In her brilliant, engaging survey of what we thought we knew about the shocking enrichment since 1776, McCloskey shows that the usual materialist explanations don't work – -coal, slavery, investment, foreign trade, surplus value, imperialism, division of labor, education, property rights, climate, genetics. Ranging from Adam Smith to the latest theories of economic growth, she details what went wrong with the routine explanations. The most important secular event since the domestication of plants and animals depended on more than routine. It arose from liberties around the North Sea achieved in the civil and anti-imperial wars from 1568 to 1688, and above all from a resulting revaluation of bourgeois life. In recent decades China and then India have revalued their business people, and have thereby given hundreds of millions of people radically fuller lives. The modern world began in northwestern Europe, in the same way: ideas led. Bourgeois Dignity reshapes our thinking about economic history. It will require a reshaping of a good deal of other history as well, turning the story of our times away from the materialism typical of Marxist or economic approaches. It introduces a humanistic science of the economy – “humanomics” – directing attention to meaning without abandoning behavior, using literary sources without ignoring numbers, combining the insights of the human and the mathematical sciences.

- (15.) [co-authored with Stephen T. Ziliak] ***The Cult of Statistical Significance: How the Standard Error Costs Us Jobs, Justice, and Lives.*** University of Michigan Press, **2008**. Chps. 14-16 revised appear as “The Unreasonable Ineffectiveness of Fisherian ‘Tests’ in Biology, and Especially in Medicine.” *Biological Theory* 4(1) 2009: 1-10. Widely reviewed; basis of “Brief for Statistics Experts Professors Deirdre M. McCloskey and Stephen T. Ziliak in Support of Respondent” before the US Supreme Court, *Matrixx v Siracusano*, Nov 12, 2010, No. 09-1156, oral argument Jan 10, 2011. http://www.americanbar.org/content/dam/aba/publishing/preview/publiced_preview_briefs_pdfs_09_10_09_1156_RespondentAmCu2Profs.authcheckdam.pdf

Existence, arbitrary statistical significance, philosophical possibilities uncalibrated to the sizes of important effects in the world are useless for science. Yet in medical science, in population biology, in much of sociology, political science, psychology, and economics, in parts of literary study, there reigns the spirit of the Mathematics or Philosophy Departments (appropriate in their own fields of absolutes). The result has been a catastrophe for such sciences, or former sciences. The solution is simple: get back to seeking oomph. It would be foolish, of course, to abandon mathematics or statistics. But they need every time to be put into a context of How Much, as they are in chemistry, in most biology, in history, and in engineering science.

- (14.) *The Bourgeois Virtues: Ethics for an Age of Commerce [Vol. 1 of the trilogy "The Bourgeois Era"]* 616 + xviii pp. University of Chicago Press, **2006**, as a trade book (reviewed *Wall Street Journal*, July 22, 2006; *NY Times Sunday Book Review*, July 30; *Times Literary Supplement*, November; *New York Review of Books*, Dec. 21). Honorable Mention in Finance and Economics, Professional & Scholarly Publishers Division of the Assn. of American Publishers, 2006. The volume 3 (Vol. 2 is *Bourgeois Dignity* mentioned above), is also under contract to the Press. **Spanish** translation *Las virtudes burguesas* (2015), Fondo de Cultura Económica (FCE, Fondo), Mexico City. **Chinese** translation licensed to Zhejiang University Press in 2013, still being translated in 2016, by Liang Zhou, expected publication 2017. Chapter 8 and 9 are **reprinted** with minor revisions as "Kärleken och bourgeoisie," pp. 113-154 in Niclas Berggren, ed., *Marknad och moral* (Stockholm: Ratio Förlag, 2008). **Russian** translation, Gaidar Institute for Economic Policy, about 2018. **Audio-book** 2017 on Amazon, Gildan Media, narrated by Marguerite Gavin.

The story of "The Bourgeois Era" (the trilogy of which this is the first volume) is of the rise of a prudential rhetoric in the Netherlands and England in the 17th century, its triumph in the Scottish Enlightenment and American colonial thought in the 18th century, and its decline after 1848 from, as Shaw once called it, the Great Conversion. An ethics of the virtues, as old as Aristotle and as new as feminist ethics, provides a way out of the growing self-hatred of the bourgeoisie. "Bourgeois virtue" is not a contradiction in terms. Economists are recognizing that virtue underlies a market economy; economic historians have long understood so in the lives of Quakers and the vital few. What the social sciences have not recognized since the 18th century and its notion of doux commerce is that a market economy can underlie the virtues. Not all virtues. Some virtues – in fact the ones we celebrate in philosophy and myth – are pagan or Christian, aristocratic and plebeian. We need new philosophies and myths, new readings of the ancient virtues, to suit a world in which we are all now bourgeois.

- (13.) *The Secret Sins of Economics*. Prickly Paradigm Pamphlets (Marshall Sahlins, ed.). University of Chicago Press. **2002**. 60 pp. Trans. into **Persian**, 2006. Translated into **Japanese**, 2009? by Chikuma Shobo, Ltd.? **French** edition 2017, Geneva: Éditions Markus Haller. **Portuguese** edition Ubu Editora, Brazil, 2017. **Available in English on line in its entirety**. Google it.

It's not its abstraction or its mathematics or its statistics or its conservative slant that are the sins of economics. The two real and mortal sins are: (1.) Use of mere existence theorems and (2.) use of mere "statistical significance" (t tests at the 5% level, for example) to draw conclusions about the economic world. (1.) is especially prevalent in the highest-prestige journals; (2.) is rampant everywhere. Neither makes any scientific sense – they are literally nonsense – and both have diverted economics from serious scientific work.

- (12.) [edited by Stephen T. Ziliak, with an introduction by him and a short Preface by McCloskey]. *Measurement and Meaning in Economics: The Essential Deirdre McCloskey*. Brighton: Elgar. Economists of the Twentieth Century Series. **2001**.

Selection of the best articles and chapters by McCloskey down to 2001 on historical economics and the rhetoric of economics.

- (11.) *How to Be Human* *Though an Economist*. Ann Arbor: University of Michigan Press, **2000**.

Advice to young economists about maintaining morale and integrity – and getting the scientific task done while retaining one's common sense.

- (10.) **Crossing: A Memoir.** University of Chicago Press, **1999**. Named December 1999 among the *New York Times* “Notable Books of 1999.” Finalist, Lambda Literary Awards, 1999. Excerpts **reprinted** in *Reason* magazine (December 1999); in *Chicago Tribune Sunday Magazine*, Jan 30, 2000. Excerpt (“Yes, Ma'am”). **Reprinted** pp. 173-178 in Lynn Bloom and Louise Smith, eds., *Arlington Reader*, 2nd ed., 2008. Excerpts published in J. Ames. ed., *Sexual Metamorphosis* (New York: Vintage 2005); in Kessler, ed., *Voices of Wisdom: A Multicultural Philosophy Reader* 6th and subsequent eds., (Belmont, CA: Wadsworth/Thomson, 2006). **Japanese** translation, Bungie Shunju Ltd. 2001. **Italian** translation Transeuropa Libri. License for a **Turkish** translation, Eflatun Yayinevi publisher, issued February 2010. Published?

An account of McCloskey's gender change, 1995-1997.

- (9.) **The Vices of Economists; The Virtues of the Bourgeoisie.** University of Amsterdam Press and University of Michigan Press, **1997**. **Dutch** translation, 1997, Harry van Dalen; **Japanese** translation, with new preface for Japanese readers by McCloskey, Tokyo: Chikuma Shobo, Ltd., 2002, **reprinted** in second - 5000 press run 2009, with a new Preface, “A Liberal Economic Science in a Liberal Society” (1000-word essay). **Italian** translation, IBL Libri (Istituto Bruno Leoni), 2014,

Not its liberal slant or its calculative ambition, which are virtues, but existence theorems and statistical “significance” and an ambition for detailed social engineering are the characteristic vices of economists.

- (8.) **Knowledge and Persuasion in Economics.** Cambridge University Press **1994**. 446 pp.

Knowledge is persuasion, that is, knowledge is rhetorical. McCloskey marshals (somewhat) technical epistemology to show that the positivist program in economic lacks foundations (if one cares, which one should not) and should be abandoned, in favor (she realized a decade and more later) of “humanomics,” an economic science walking on both feet. She answers directly many of the conventionally Methodological critics of The Rhetoric of Economics.

- (7.) **If You're So Smart: The Narrative of Economic Expertise.** University of Chicago Press, **1990**. **Spanish** translation *Si eres tan listo: La narrativa de los expertos en economía* (Madrid: Alianza 1993), trans. Graciela Sylvestre and Victoriano Martin. Simplified **Chinese** Translation 2016 or so, Guangxi University Press via Andrew Nurnberg Associates International. (Chapter 11 **reprinted** in Daniel Klein, ed., *What Do Economists Contribute?*, Macmillan Press 1998 and New York University Press 1999).

Human affairs are deeply unpredictable for one powerful reason: if they were not, fortunes could be made trivially easily. McCloskey here pursues the logic of rational expectations and modern finance and Austrian economics into its wider cultural implications, showing that storytelling is fundamental to economics, but strictly limited by the principle of what she calls the American question, If You're So Smart. . . Why Aren't You Rich? The book is the narrative mate to the metaphorical The Rhetoric of Economics. Economists are novelists, as the other book said they are poets. The two logics mutually limit what economics can do by way of social engineering, and recommend a more modest and more humanistic science.

- 6.) ***Econometric History***, for the British Economic History Society. Macmillan U.K., **1987**. Trans. into Japanese 1992.

The then "new," or "cliometric," history is here surveyed, explained, and defended.

- (5.) ***The Rhetoric of Economics***. Madison: University of Wisconsin Press, **1985**. Over 50 reviews, as in *New York Review of Books*, *Village Voice*, and numerous scholarly journals. British edition: Wheatsheaf 1986. **Italian** translation: *La Retorica dell' Economia: Scienza e letteratura nel discorso economico*, with an introduction by Augusto Graziani (Torino: Giulio Einaudi, 1988; trans. Bianca Maria Testa; series Nuovo Politecnico no. 165); **Spanish** (Alianza, 1990); **Japanese** (Harvest Sha 1992). **Second Revised Edition, 1998**. **Russian** translation, 2015. **Chinese** translation in progress, Guangxi Normal University Press Group Co., LTD.

Economists are poets / But don't know it. Economic modeling uses metaphors, not as mere ornaments or elucidations but as the very meat of the science (just as in physics or history). In her famous book McCloskey illustrates the point with trenchant wit.

- (4.) ***The Writing of Economics***. NY: Macmillan, **1986**, a 90-page libellus from the article "Economic Writing" below. **Second Revised Edition as *Economical Writing***, Prospect Heights, Ill.: Waveland Press, **1999**. **Translated into Chinese**, China Renmin University Press, 2015. [Third revised edition forthcoming, University of Chicago Press, **2018**.]

"Be clear." But how exactly? McCloskey, in a widely used textbook concerning writing in the social sciences, reveals with wit and brevity the secrets of the trade.

- (3.) ***The Applied Theory of Price***. Macmillan, **1982**; second revised edition, **1985**. Available complete in a pdf file at deirdremccloskey.org. International student edition 1985; **Spanish** trans. *Teoria de Precios Aplicada* (Mexico: CECOSA: Compania Editorial Continental, S. A.), 1990. **Czech** trans. *Aplikovaná Teorie Ceny* (Praha: Státní pedagogické, 1993). **Chinese** translation forthcoming 2017 from Guangxi Normal University Press Group Co., LTD. {A **new graduate-student edition** from the University of Chicago Press giving economics since 1985 and "humanomics" their due is contemplated, to be finished late 2018, published if so in 2019.}

Still regarded as one of the classic microeconomic texts of the Chicago School (with books by Alchian, Friedman [père et fils], Stigler, Becker, Barzel, and Landsburg), it proved to be "too difficult" for undergraduate use, but has been used freely since then to set problems for courses that try actually to teach the art of economic thinking, and to prepare for graduate comprehensive exams. Its difficulty is not the formal mathematical kind, as in the standard graduate textbooks, but its insistence that the student actually learn to think like an economist.

- (2.) ***Enterprise and Trade in Victorian Britain: Essays in Historical Economics***. Allen and Unwin, **1981**; reprinted 1993 by Gregg Revivals (Godstone, Surrey, England); reprinted again 2003 by Routledge (Oxford).

The methods of international and industrial economics are here applied to the British case, the first work of its kind. A pioneering study.

- (1.) *Economic Maturity and Entrepreneurial Decline: British Iron and Steel, 1870-1913*. Harvard Economic Studies. Harvard University Press, **1973**. (David A. Wells Prize 1970.)

The first book in the bringing of "cliometrics" to Britain, and among the first to use the Solow residual (and the price dual) for an industry study, it shows that British businessmen in the iron and steel industry did not "fail" in the late nineteenth century. On the contrary, they continued to lead the world.

BOOKS EDITED:
2 SOLE EDITOR; 7 CO-EDITED
 (in chronological order)

Economic History, ed.:

- 1.) *Essays on a Mature Economy: Britain after 1840*. Methuen, **1971**; and Princeton University Press, 1971. **Reprinted** Routledge, 2006.
- 2.) [with George Hersh, Jr.] *A Bibliography of Historical Economics to 1980*. Cambridge University Press, **1990**
- 3.) [with Roderick Floud] *The Economic History of Britain, 1700-Present*. 2 vols. Cambridge University Press, **1981**.
- 4.) [with Roderick Floud] *The Economic History of Britain, 1700-Present*. **Second revised edition** (3 vols.). Cambridge University Press, **1994**.
- 5.) *Second Thoughts: Myths and Morals of U.S. Economic History*. Oxford University Press, **1992**.

Rhetoric of Inquiry and Economic Method, ed.:

- 6.) [ed., with John Nelson and Allan Megill]. *The Rhetoric of the Human Sciences: Language and Argument in Scholarship and Public Affairs*. University of Wisconsin Press, **1987**. Translated into **Korean** by Korean University Press, 2003, Seoul; **Italian** edition, Lavoro, Societa Editrice Il Lavoro, 1998; **Chinese** chapters, adapted and translated by Po-Keung Hui as a special issue of *Cultural and Social Studies*, Volume 2, Hong Kong, Oxford University Press, 1997.
- 7.) [with Arjo Klamer and Robert Solow]. *The Consequences of Economic Rhetoric*. Cambridge University Press, **1988**.
- 8.) {with E. Bonet, B. Czarniawska, and H. S. Jensen}. *Second conference on rhetoric and narratives in management research: Management and persuasion*. Barcelona: ESADE., **2011**
- 9.) [with George DeMartino, **who did the great bulk of the work**]. *Handbook on Professional Economic Ethics: Considerations on Professional Economic Ethics: Views from the Economics Profession and Beyond*, Oxford University Press, 2016. [See also, with George F. DeMartino, "The Intellectual Responsibilities of Orthodoxy: Reply to Anne Krueger" {concerning her review in the *Journal of Economic Literature*}, forthcoming *EconJournal Watch*, early 2018.]

ARTICLES PUBLISHED OR IN PRESS

(MANY OF THESE ARE AVAILABLE AS PDFS AT DEIRDREMCCLOSKEY.ORG)

Statistics as of February 2016

About **370 articles**, of which:

About **119 full-length** scientific pieces, of which 17 were co-authored; 57 of the 102 self-authored pieces were refereed, 45 were invited (in edited volumes, for example)

And: • indented and small type = about **215 short** scientific (replies, reviews, and the like; 8 of these co-authored) and **39** journalistic pieces

Of all these articles, long and short, scientific and journalistic, 38 were **reprinted** in English (excluding self-reprinting, so to speak, in my own books) and 27 **reprinted in translations** into Dutch, German, French, Italian, Polish, Russian, Turkish, Chinese.

The categories in sequence below reflect the rough chronology of my developing interests, from the 1960s to the present. I continue to have an interest in, and continue to write in, earlier fields, such as economic history (categories 1-6)—my 2010 book, for example, *Bourgeois Dignity: Why Economics Can't Explain the Modern World*, tests the explanations for the Industrial Revolution and its aftermath; and the third and final volume of the trilogy, *Bourgeois Equality: How Ideas, Not Capital or Institutions, Enriched the World*, 2016, is heavily economic history, though also social and literary in keeping with my trudge towards a "humanomics."

(1.) British Enterprise in the 19th Century

(See also the book *Economic Maturity and Entrepreneurial Decline: British Iron and Steel, 1870-1913*. [1973]).

"Productivity Change in British Pig Iron, 1870-1939," *Quarterly Journal of Economics* 82 (May 1968): 281-96.

- "Review of Birch's *British Iron and Steel*," *Business History Review* 43 (Fall 1969): 412-14.
- "The British Iron and Steel Industry," summary of dissertation, *Journal of Economic History* 29 (Mar 1969): 173-75.

"Did Victorian Britain Fail?" *Economic History Review* 23 (Dec 1970): 446-59. **Reprinted** 2010 in Lars Magnusson, ed. *Twentieth-Century Economic History: Critical Concepts in Economics* (Oxford: Routledge).

- "Victorian Growth: A Rejoinder [to Derek Aldcroft]," *Economic History Review* 27 (May 1974): 275-77
- "No It Did Not: A Reply to Craft [to his Comment on "Did Victorian Britain Fail?]" *Economic History Review* 32 (Nov 1979): 538-41.
- "A Counterfactual Dialogue with William Kennedy on Late Victorian Failure or the Lack of It," pp. 119-126 in McCloskey, *Enterprise and Trade in Victorian Britain* 1981 [1993].
- "Discussion" (of William Kennedy and William Phillips), *Journal of Economic History* 42 (Mar 1982): 117-118.

“International Differences in Productivity? Coal and Steel in America and Britain Before World War I,” in *Essays on a Mature Economy* (1971), cited above, Chapter. 8, pp. 285-304.

- “An Exchange with David Landes,” pp. 305-309, in *Essays on a Mature Economy* (1971).

[co-authored with L. G. Sandberg] “From Damnation to Redemption: Judgments on the Late Victorian Entrepreneur,” *Explorations in Economic History* 9 (Fall 1971): 89-108.

- “Review of Sandberg’s *Lancashire in Decline*,” *Journal of Political Economy* 84 (Feb 1976): 198-200.
- “Review of Hannah’s *The Rise of the Corporate Economy: The British Experience*,” *American Historical Review* 82 (Dec, 1977): 1258-59.
- “Review of Matthews, Feinstein, and Odling-Smee, *British Economic Growth 1855-1973*,” *Times Literary Supplement* 462 (May 6, 1983):
- “Review of Kennedy’s *Industrial Structure, Capital Markets, and the Origins of British Economic Decline*,” *Economic History Review* 42 (Feb 1989): 141-143.
- “Is America in Decline?” *Des Moines Register*, Sept 1990. A revised version in *The Key Reporter*, 60 (2, Winter 1994-1995): 1-3. Trans. and distributed by United States Information Service in Bangladesh.
- “Review of “Thurrow’s *The Zero-Sum Solution*,” *Des Moines Register*, Jan 9, 1986.
- “Competitiveness and the Anti-Economics of Decline,” pp. 167-173 in McCloskey, ed., *Second Thoughts: Myths and Morals of U.S. Economic History* (Oxford 1992).

(2.) British Foreign Trade in the 18th and 19th Centuries

(See also the book *Enterprise and Trade in Victorian Britain: Essays in Historical Economics* [1981 and reprints])

“Britain’s Loss from Foreign Industrialization: A Provisional Estimate,” *Explorations in Economic History* 8 (Winter 1970-71): 141-52.

“Magnanimous Albion: Free Trade and British National Income, 1841-1881,” *Explorations in Economic History* 17 (July, 1980): 303-320; **reprinted** Forrest Capie, ed. *Protectionism in the World Economy* (Cheltenham: Edward Elgar, 1992).

- “Reply to Peter Cain,” *Explorations in Economic History* 19 (Apr 1982): 208-210.

“From Dependence to Autonomy: Judgments on Trade as an Engine of British Growth.” Pp. 139-154 in McCloskey, *Enterprise and Trade in Victorian Britain* (1981) (1993).

[co-authored with R. P. Thomas] “Overseas Trade and Empire, 1700-1820,” Chapter 4 in Floud and McCloskey, *The Economic History of Britain, 1700-Present* (1981), Vol. 1, pp. 87-102.

[co-authored with C. K. Harley] “Foreign Trade: Competition and the Expanding International Economy, 1820-1914,” Chapter 17 in Floud and McCloskey, *The Economic History of Britain, 1700-Present* (1981), Vol. 2, pp. 50-69; reworked in the second edition; Harley used it in the third edition by Floud and Johnson, eds.

(3.) The History of International Finance

- “Review of Ramsey’s *The Price Revolution in 16th Century England*,” *Journal of Political Economy* 80 (Nov/Dec, 1972): 1332-35.

[co-authored with Joseph Richard Zecher] "How the Gold Standard Worked, 1880-1913," in J.A. Frenkel and H. G. Johnson, eds., *The Monetary Approach to the Balance of Payments* (Allen and Unwin, 1976), pp. 357-385; **reprinted** as pp. 63-80 in B. Eichengreen, ed., *The Gold Standard in Theory and History* (Methuen, 1985).

[co-authored with Joseph Richard Zecher] "The Success of Purchasing Power Parity: Historical Evidence and Its Implications for Macroeconomics," in Michael Bordo and Anna J. Schwartz, eds., *A Retrospective on the Classical Gold Standard 1821-1931* (NBER, University of Chicago Press, 1984), pp. 121-150.

- "Mars Collides with Earth, review of Volcker and Gyohten's *Changing Fortunes: The World's Money and the Threat to American Leadership*," *Reason*, 24 (10, Mar 1993): 60-62.

{ "The Extent of the Market: Market Integration in World History." For Lerici Conference on the Market in History, Apr 1993, unpublished. }

- "The Gulliver Effect," *Scientific American* (Sept 1995): 44. Used as a text in the Law School Aptitude Test (LSAT).
- "Review of Gray's *False Dawn* and Friedman's *The Lexus and the Olive Tree*," *Minnesota Journal of Global Trade* 9(1), Winter 2000.
- "Review of Niall Ferguson, *The Cash Nexus*." *The American Scholar*. Spring 2001.
- Brief preface, "Globalization and the Money Market," for an edited volume of the Athenian Policy Forum Conference (N. Lash, ed.); 2001.

(4.) Open Fields and Enclosure in England

{ I intend, beginning in 2017 and publishing perhaps in 2018/19,
to gather these and some unpublished research into a book,
The Prudent and Faithful Peasant }

"The Enclosure of Open Fields: Preface to a Study of Its Impact on the Efficiency of English Agriculture in the Eighteenth Century," *Journal of Economic History* 32 (1, Mar, 1972): 15-35.

- "Review of Williams' *Draining of the Somerset Levels*," *Journal of Economic History* 32 (4, Dec, 1972): 1021-23.

"The Persistence of English Common Fields," in Eric L. Jones and William Parker (eds.), *European Peasants and Their Markets: Essays in Agrarian Economic History* (Princeton University Press, 1975), pp. 73-119.

"The Economics of Enclosure: A Market Analysis," in Jones and Parker, as cited, pp. 123-160.

"English Open Fields as Behavior Towards Risk," *Research in Economic History* 1 (Fall 1976): 124-170.

- "Fenoaltea on Open Fields: A Comment," *Explorations in Economic History* 14 (Oct 1977): 402-404.
- "A Reply to Professor Charles Wilson," *Journal of European Economic History* 8 (Spring 1979): 203-207.
- "Another Way of Observing Open Fields: A Reply to A. R. H. Baker," *Journal of Historical Geography* 5 (Oct 1979): 427, 427-29.
- "Scattering in Open Fields: A Comment on Michael Mazur's Article," *Journal of European Economic History* 9 (Spring, 1980): 209-214.
- "Review of Popkin's *The Rational Peasant* and Macfarlane's *The Origins of English Individualism*," *Journal of Political Economy*, 89 (August 1981): 837-40 [**reprinted** in UCLA Writing Program and in Ellen Strenski, ed., *Cross-Disciplinary Conversations about Writing* (NY: St. Martin's Press, 1989)].
- "Comment on Petras and Havens' 'Peasant Behavior and Social Change—Cooperatives and Individual Holdings.'" Pp. 226-231 in Clifford S. Russell and N.K. Nicholson, eds. *Public Choice and Rural Development*, Washington, D.C., 1981.

“Theses on Enclosure,” pp. 56-72 in *Papers Presented to the Economic History Society Conference at Canterbury, 1983*. Agricultural History Society.

[co-authored with John Nash] “Corn at Interest: The Extent and Cost of Grain Storage in Medieval England,” *American Economic Review* 74 (Mar 1984): 174-187.

- “Conditional Economic History: A Reply to Komlos and Landes,” *Economic History Review* 44 (1, Feb 1991): 128-132.
- “Review of Turner’s, *English Enclosures*,” *Journal of Economic History* 1982
- “Open Field System,” brief entry in Eatwell, Milgate, and Newman, eds. *The New Palgrave: A Dictionary of Economic Thought and Doctrine* (Macmillan U.K., 1987).

“The Open Fields of England: Rent, Risk, and the Rate of Interest, 1300-1815,” in David W. Galenson, ed., *Markets in History: Economic Studies of the Past* (Cambridge: Cambridge University Press, 1989), pp. 5-51.

“The Prudent Peasant: New Findings on Open Fields.” *Journal of Economic History* 51 (2, June 1991): 343-355.

{“Allen’s *Enclosure and the Yeoman*: The View from Tory Fundamentalism.” Unpublished}

{{Other draft chapters in a long unfinished book on the subject, begun in the 1970s—and to be finished, as I said, perhaps in 2018 or so}}

(5.) The Industrial Revolution and the Great Enrichment

(see also: the second volume of the trilogy, *The Bourgeois Era, Bourgeois Dignity: Why Economics Can’t Explain the Modern World*, 2010; and the concluding volume, *Bourgeois Equality: How Ideas, Not Capital or Institutions, Enriched the World*, 2016)

- “Review of Hohenberg’s *Economic History of Europe*,” *Kyklos* (Nov 1971): 147.
- “Review of Hawke’s *Railways and Economic Growth in England and Wales, 1840-1870*,” *Economic History Review* 24 (Aug 1971): 493-95
- “Review of Hughes’ *Industrialization and Economic History: Theses and Conjectures*,” *Journal of Modern History* 44 (Mar 1972): 97-8.
- “Review of Davis, Easterlin, Parker et al., *American Economic Growth: An Economist’s History of the United States*,” *Journal of Economic History* 32 (Dec 1972): 963-66.
- “Review of Williamson’s *Late Nineteenth-Century American Development*,” *Times Literary Supplement* (Dec 12, 1975):
- “Review of David’s *Technology and Nineteenth-Century Growth*,” *Economic History Review* 29 (May 1976): 340-42.
- “Review of Reed’s *Investment in Railways in Britain*,” *American Historical Review* 82 (Feb 1977): 102.
- “Review of Coleman’s *The Economy of England, 1450-1750*,” *Journal of Economic Literature* 16 (Mar, 1978): 108-110.

“The Industrial Revolution, 1780-1860: A Survey,” Chapter 6 in Floud and McCloskey eds., *The Economic History of Britain, 1700-Present* (1981), Vol. 1, pp. 103-127, **reprinted** in J. Mokyr, ed. *Economic History and the Industrial Revolution* (Rowman and Littlefield, 1985).

- “Review of Rosenberg and Birdzell’s *How the West Grew Rich*,” *New York Times Sunday Book Review*, Feb 1986.
- “Beyond the Margin,” review of Joel Mokyr’s *The Lever of Riches: Technological Creativity and Economic Progress*.” *Reason* 22 (10, Mar 1991): 56-57.
- “Review of Robert Reich’s *The Work of Nations*.” *Chicago Tribune Book World*, Mar 10, 1991, p. 3.

“The Industrial Revolution: A Survey,” a new essay, in Floud and McCloskey, eds., *The Economic History of Britain, 1700-Present*, 2nd ed., 1994.

- "Once Upon a Time There was a Theory," *Scientific American* (Feb 1995): 25.
- "Squashing the Politically Correct in History (review of David Landes, *Wealth and Poverty of Nations*)," *Reason*, June 1998

"1066 and a Wave of Gadgets: The Achievements of British Growth," in Penelope Gouk, ed., *Wellsprings of Achievement: Cultural and Economic Dynamics in Early Modern England and Japan* (Variorum, 1995).

- "Industrial Revolution," 2000-word essay in Ronald Hamowy, ed., *Encyclopedia of Libertarianism*. 2008; 2017 in electronic form at Cato's *Libertarianism.org*.
- "You Know, the Rich Are Different: A Comment on Clark's *Farewell to Alms*," *European Economic History Review*, 2008

"The Prehistory of American Thrift." Pp. 61-87 in Joshua J. Yates and James Davidson Hunter, eds., *Thrift and Thriving in America: Capitalism and Moral Order from the Puritans to the Present*. New York: Oxford University Press, 2011.

"Thrift as a Virtue, Historically Criticized." *Revue de Philosophie Economique* (Dec 2007):

- "Review of Joel Mokyr's *The Enlightened Economy*." *History Today*, May 2010

"Tunzelmann, Schumpeter, and the Hockey Stick." *Research Policy* 42 (March 2013): 1706-1715. (With material from *Bourgeois Equality*.)

"Why Economics Cannot Explain the Modern World." *Economic Record* 89 (June, 2013; Supplement S1): 8-22. (With material from *Bourgeois Dignity*.)

- Review of Ian Morris. *Foragers, Farmers, and Fossil Fuels: How Human Values Evolve*. *Wall Street Journal*, July 6, 2015.
- "Why the West (and the Rest) Got Rich," 2,000 words, *Wall Street Journal*, cover story, Weekend Journal, May 21, 2016.
- "Business is as ethical as it has ever been", 1000 words, *Financial Times*, 16 June, 2016.
- "Review of Joel Mokyr, *A Culture of Growth: The Origins of the Modern Economy* (2106), September 15, 2016, *Prospect* magazine. London.
- "Interview on economic growth in *Magyar Nara* (a weekly magazine in Budapest. translated into Hungarian, "Kedvesem, a GDP örökre velünk marad"), September 2016.
- "The Formula for a Richer World? Equality, Liberty, Justice." *New York Times*, Sept 2, 2016, Economic View, Business section. **Reprinted**, *Gartman Letter*, 9/6/2016.
- Review of Niall Ferguson, *The Square and the Tower*. *Wall Street Journal*, January 15, 2018

(6.) Other Historical Subjects

"New Perspectives on the Old Poor Law," *Explorations in Economic History* 10 (Summer 1973): 419-436.

- "Review of "Wrigley's (ed.), *Nineteenth Century Society* and Singer's and Small's *The Wages of War, 1816-1965*," *Journal of the American Statistical Association* (Mar, 1974):
- "A Mismeasurement of the Incidence of Taxation in Britain and France, 1715-1810," *Journal of European Economic History* 7 (1, Spring 1978): 209-10.
- "Comment on Hartwell's 'Taxation During the Industrial Revolution'," *Cato Journal* 1 (1, Spring 1981): 155-159.
- "Little Things Matter," review of Robert W. Fogel, *Without Consent or Contract*," *Reason* 2 (2, June 1990): 51-53.

"Women's Work in the Market, 1900-2000," in Ina Zweiniger-Bargielowska, ed., *Women in Twentieth Century Britain: Economic, Social and Cultural Change*. London: Longman/Pearson Education, 2001 [also in *Feminist Economics*, below]

- “Review of Anne Goldgar, *Tulipmania: Money, Honor, and Knowledge in the Dutch Golden Age.*” *Business History Review* 82 (Special issue 4, 2008): 891-894.
- “Keukentafel Economics and the History of British Imperialism.” *South African Economic History Review* 21 (Sept, 2006): 171-176.
- “Blockchains are Not Historically Unique.” Interview in *Serious Science* website. August 2017.

“Measured, Unmeasured, Mismeasured, and Unjustified Pessimism: A Review Essay of Thomas Piketty’s *Capital in the Twenty-First Century.*” *Erasmus Journal for Philosophy and Economics*, Vol. 7, Issue 2, Autumn 2014.

Translated into:

- **Spanish** by Luis Mireles Flores for *Estudios* (journal of the faculty of Humanities at ITAM [Instituto Tecnológico Autónomo de México], 2016?)
- **Romanian** April 2015 for the Free Market Road Show.
- **Russian** December 2015 for vol 71 of *Comparative Studies*.
- **Chinese**, *Journal of Comparative Studies*, Dec., 2015.
- **Swedish** by Timbro, Stockholm, 2016.

Piketty journalism:

- **Abbreviated version** of Piketty review in *Cato Policy Report*, summer 2015.
- “Interview on Piketty.” In *wprost* [Polish weekly magazine, in Polish], August 2015.
- [a separate] “Interview on Piketty.” In *IE (Inequality)*, a magazine for secondary schools from the Institute for Economic Affairs, London, fall 2015.
- “The Duel: Is inequality the root of all social ills?” Debate with Zoe Williams. *Prospect* blog, August 201

(7.) Teaching Economics

[See also the economics textbooks, *The Applied Theory of Price* 1983, 1985, available complete as pdf at deirdremccloskey.org, and perhaps a third edition; and (co-authored with Klamer and T. Ziliak) *The Economic Conversation*, endlessly forthcoming; and in Section 7 above, “The Economics of Choice” in Rawski, ed., 1995]

- “Review of 9th Edition of Samuelson’s Economics,” *Challenge* 16 (Sept/Oct 1973): 65-66.

[with John Siegfried, Robin Bartlett, W. Lee Hansen, Allen Kelley, and Thomas Tietenberg] “The Status and Prospects of the Economics Major,” *Journal of Economic Education* 22 (3, Summer 1991): 197-224.

[with John Siegfried, W. Lee Hansen, Robin Bartlett, Allen Kelley, and Thomas Tietenberg] “The Economics Major: Can and Should We Do Better than a B-?” *American Economic Review* 81 (2, May 1991): 20-25. **Reprinted** *Revista Asturiana de Economía* 2008.

- “Why Economics is Tough for Ten-Year-Olds,” *Social Studies Review* (American Textbook Council) 10 (Fall 1991): 8-11.
- “The Natural,” *Eastern Economic Review* 18 (2, Spring 1992): 237-239. Also in *Eastern* columns below.
- “Contribution to Special Book Section on books to recommend to undergraduate economics Students,” *Reason* 26 (7, Dec, 1994): 42.
- “Yes, there is Something Worth Keeping in Microeconomics.” 2002. *Post-Autistic Economics Review* no. 16 4 Sept. **Reprinted** in a **German** translation, “Ja, es gibt etwas Behaltenswertes an der Mikroökonomik,” in T. Dürmeier, T. v. Egan-Krieger, H. Peukert ,eds., *Die Scheuklappen der Wirtschaftswissenschaft: Postautistische Ökonomik für eine pluralistische Wirtschaftslehre* (October 2006)
- [with Arjo Klamer and Stephen T. Ziliak] “Is There Life after Samuelson’s Economics? Changing the textbooks.” *Post-Autistic Economics Review* 42, 18 May 2007: 2-7.

- [with Helen Roberts] "What Economics Should We Teach Before College, If Any?" *Journal of Economic Education* summer, 2012.
- {• "Gladly Would He Learn and Gladly Teach: Friedman as a Teacher of the Good Old Chicago School." Liberty Fund conference, Chicago, March 2015, and a conference volume, as yet I believe unpublished.}

(8.) Writing in Economics

(See also *Economical Writing* 1986, 1999, 2018)

"Economical Writing," *Economic Inquiry* 24(2) (Apr 1985): 187-222 [**reprinted** in UCLA Writing Program {Ellen Strenski, ed.}, *Cross-Disciplinary Conversations about Writing* (NY: St. Martin's Press, 1989)]; **reprinted** with revisions as *The Writing of Economics* (in second ed., *Economical Writing*, 1999; **third edition** University of Chicago Press forthcoming, 2018).

- a.) "Reply to Jack High", *Economic Inquiry*, late 1980s
- b.) "Writing as a Responsibility of Science: A Reply to Laband and Taylor," *Economic Inquiry* 30 (Oct 1992): 689-695.

(9.) Criticism in History and Economic History

"The New Economic History: An Introduction," *Revista Storica Italiana* (Mar, 1971: 5-22; **translated** in Italian); and **translated** *Revista Espanola de Economia* (May-Aug 1971) in Spanish).

- "Introduction" to special issue of *Explorations in Economic History* 11 (Summer, 1974): 317-324.
- "The New Economic History in Britain" (**translated** into Italian), *Quaderni Storici* 31 (Dec 1976): 401-08.

"Does the Past Have Useful Economics?" *Journal of Economic Literature* 14 (June 1976): 434-61. Translated into **Russian** for *Thesis 1* (1, Spring 1993): 107-136. **Reprinted** in Diana Betts and Robert Whaples, eds. *Readings in American Economic History*, 1994. **To be translated** into Korean, 2016.

"The Achievements of the Cliometric School," *Journal of Economic History* 38 (1, Mar, 1978): 13-28.

"The Problem of Audience in Historical Economics: Rhetorical Thoughts on a Text by Robert Fogel," *History and Theory* 24 (1, 1985): 1-22. **Reprinted** in *Tidskrift för Skandinavisk Retorikforskning* 53 (2010): 12-35.

- "Review of Boland's *The Foundations of Economic Method*," *Journal of Economic Literature* 23 (June 1985): 618-19.

[co-authored with Allan Megill] "The Rhetoric of History." Pp. 221-238 in Nelson, Megill, and McCloskey, eds. *The Rhetoric of the Human Sciences* (University of Wisconsin Press, 1987).

- "Counterfactuals," article in Eatwell, Milgate, and Newman, eds. *The New Palgrave: A Dictionary of Economic Thought and Doctrine* (Macmillan, 1987).
- "Continuity in Economic History," article in *The New Palgrave: A Dictionary of Economic Thought and Doctrine* (Macmillan, 1987), pp. 623-626.

"The Storied Character of Economics," *Tijdschrift voor Geschiedenis* 101 (4, 1988): 543-654.

- "Reply to Professor Klein." *Tijdschrift voor Geschiedenis* 102 (1989): 66-67.

"History, Differential Equations, and the Problem of Narration," *History and Theory* 30 (1, 1991): 21-36.

“Ancients and Moderns” [presidential address, Social Science History Association, Washington, D.C., 1989]. *Social Science History*, 14 (3, Jan 1991): 289-303.

- “Introduction” to McCloskey and Hersh, eds. *A Bibliography of Historical Economics to 1980*, Cambridge University Press, 1991, pp. ix-xii.

“Kinks, Tools, Spurts, and Substitutes: Gerschenkron’s Rhetoric of Relative Backwardness,” Chapter 6 in Richard Sylla and Gianni Toniolo, eds. *Patterns of European Industrialization: The Nineteenth Century* (London: Routledge, 1991).

- “Looking Forward into History.” Introduction (pp. 3-10) to McCloskey, ed., *Second Thoughts: Myths and Morals of U.S. Economic History* (Oxford, 1992).

“The Economics of Choice: Neoclassical Supply and Demand,” in Thomas Rawski, ed., *Economics and the Historian* (Berkeley and Los Angeles: University of California Press, 1995): 122-158.

[co-authored with Santhi Hejeebu] “The Reprising of Karl Polanyi,” *Critical Review* 13 (Summer/Fall 1999): 285-314.

- [co-authored with Santhi Hejeebu] “Polanyi and the History of Capitalism: Rejoinder to Blyth.” *Critical Review*. 16(1). 2004: 135-142.
- “Review of Floud and Johnson, *The Cambridge Economic History of Modern Britain*, *Times Higher Education Supplement* 15 January 2004.
- “One More Thing: An Amiable Reply to Whaples.” *Historically Speaking*. April 2010. November 9, 2012
- “The Poverty of Boldizzoni: Resurrecting the German Historical School.” In *Investigaciones de Historia Económica*, Feb, 2013
- “The Captivating Fogel.” 300-word Letter, *Intellectual Capital* (Chicago Booth School of Business publication), fall, 2013.

(10.) Rhetorical Criticism in Economics

[See also Replies to Reviews of *The Rhetoric of Economics*, below; and *The Rhetoric of Economics* 1985 (1998), *If You’re So Smart* 1990, *Knowledge and Persuasion in Economics* 1994, *The Vices of Economists* 1997, *How to Be Human** **Though an Economist* 2000, *The Secret Sins of Economics* 2002]

“The Rhetoric of Economics,” *Journal of Economic Literature* 31 (June 1983): 482-517;

Reprinted in

- B. J. Caldwell, ed., *Appraisal and Criticism in Economics* (Allen and Unwin, 1985);
- Daniel Hausman, ed. *The Philosophy of Economics, Readings*, 1st and 2nd eds. [reprint of] “The Rhetoric of This Economics,” Chp. 4, pp. 38-52 in McCloskey, *Knowledge and Persuasion in Economics* (1994), for Daniel Hausman, ed. *the Philosophy of Economics, Readings*, 3rd ed., 2007.
- P. Atkinson and S. Delamont. eds., *Representing Ethnography* London: SAGE Publications, 2008.

Translated into

- **Japanese**, *Contemporary Economics* 61 (Spring 1985), pp. 156-184;
- **French** by F. Regard, as pp. 63-126 in Ludovic Frobert, “*Si vous êtes si malins. . .*” *McCloskey et la rhétorique des économistes*. Lyon: ENS Éditions 2004 for École normale supérieure Lettres et sciences humaines. Lyon;
- **Hungarian** for the journal *Replika*, apparently late 2006;
- **Russian** “Istoki” (“Headwaters”), Higher School of Economics, 2009.
- **Russian again**, “Ritorika ekonomicheskoy teorii “// Avtonomov V. , Ananyin O., Boldyrev I., Vasina L., Makasheva N. (eds.) *ISTOKI: sociokulturnaya sreda*

ekonomicheskoy deyatelnosti i ekonomicheskogo poznaniya. Moscow: Higher School of Economics Press, 2011. pp. 252-320.

- “Reply to Caldwell and Coats,” *Journal of Economic Literature* 22 (June 1984): 579-80.
- “Sartorial Epistemology in Tatters: A Reply to Martin Hollis,” *Economics and Philosophy* 1 (Apr 1985): 134-137.

“The Character of Argument in Modern Economics: How Muth Persuades,” in *Proceeding of the Third Summer Conference on Argumentation*, sponsored by the Speech Communication Association and the American Forensic Association, Annandale, Va., Fall 1983, revised for *The Rhetoric of Economics*.

“The Literary Character of Economics,” *Daedalus* 113 (3, Summer 1984): 97-119. Three pages **reprinted** as pp. 20-22 in Mary M. Gergen and Kenneth J. Gergen, *Social Construction: A Reader* (London and Thousand Oaks: Sage, 2003).

- “A Conversation with McCloskey About Rhetoric” *Eastern Economic Journal*, (Oct-Dec 1985): 293-296.
- “The Rhetoric of Economics,” *Social Science* 71 (2/3, Fall 1986): 97-102 (prepared by Frank Moore from a talk at the Institute in Social Science, University of North Carolina, Jan 1986).
- “Economics as a Historical Science.” Pp. 63-69 in William Parker, ed. *Economic History and the Modern Economist* (NY: Basil Blackwell, 1986; **Italian** translation, 1988, *Liters Editore*).
- “Rhetoric,” in *The New Palgrave: A Dictionary of Economic Thought and Doctrine* (Macmillan, 1987).
- “The Rhetoric of Economic Development: Rethinking Development Economics,” *Cato Journal* 7 (Spring/Summer 1987): 249-54; **reprinted** with minor revisions in James Dorn and A. A. Walters, eds. *The Revolution in Development Economics*, 1993.

“Towards a Rhetoric of Economics,” pp. 13-29 in G. C. Winston and R. F. Teichgraeber III, eds., *The Boundaries of Economics*, Murphy Institute Studies in Political Economy. Cambridge University Press, 1988.

“Thick and Thin Methodologies in the History of Economic Thought.” Pp. 245-257 in Neil de Mari, ed., *The Popperian Legacy in Economics* (Cambridge University Press, 1988).

[co-authored with Arjo Klamer] “Economics in the Human Conversation,” pp. 3-20 in Klamer, McCloskey, and Solow, eds., *The Consequences of Rhetoric* (Cambridge University Press, 1988).

“The Consequences of Rhetoric,” pp. 280-294 in Klamer, et al. eds., *The Consequences of Rhetoric*, Cambridge University Press, 1988 [**reprinted** in *Fundamenta Scientiae* 9 (2/3, 1988): 269-284 (a Brazilian journal)].

“Their Blackboard, Right or Wrong: A Comment on Contested Exchange.” *Politics and Society* 18 (2, June 1990): 223-232.

“Storytelling in Economics.” Pp. 5-22 in Christopher Nash and Martin Warner, eds., *Narrative in Culture* (Routledge 1990); and pp. 61-75 in Don C. Lavoie, ed. *Economics and Hermeneutics* (Routledge 1990). An earlier version, with discussion, appeared in Orace Johnson, ed. *Methodology and Accounting Research: Does the Past Have a Future (Proceedings of the 8th Annual Big Ten Accounting Doctoral Consortium, May, 1987: 69-76)*. **Reprinted** as “Telling Stories Economically,” *The Ludwig von Mises Lecture Series: Economic Education*: 22: 83-107. **Translated** into Rumanian for Catalin Partenie, ed., *In Fiction We Trust* (Bucharest: Polirom, 2016).

“Formalism in Economics, Rhetorically Speaking,” *Ricerche Economiche* 43 (1989), 1-2 (Jan-June): 57-75. **Reprinted** with minor revisions in *American Sociologist* 21 (1, Spring, 1990): 3-19.

- “Reply to Peter Mueser,” *American Sociologist* 21 (1, Spring 1990): 26-28.

[co-authored with Arjo Klamer] "The Rhetoric of Disagreement," *Rethinking Marxism* 2 (Fall 1989): 140-161. **Reprinted** in D. H. Prychitko, ed. *Why Economists Disagree*, Albany: SUNY Press, 1998.

[co-authored with Arjo Klamer] "Accounting as the Master Metaphor of Economics," *European Accounting Review* 1 (1, May, 1992): 145-160.

"Agon and Ag Ec: Styles of Persuasion in Agricultural Economics," *American Journal of Agricultural Economics* 72 (Dec 1990): 1124-1130.

"The Rhetoric of Economic Expertise." Pp. 137-147 in Richard H. Roberts and J. M. M. Good, eds., *The Recovery of Rhetoric: Persuasive Discourse and Disciplinarity in the Human Sciences*. 1993. Charlottesville: University of Virginia Press, 1993. **Translated** into French as "La rhétorique de l'expertise économique" in Vincent de Coorebyter, ed., *Rhétorique de la Science* Paris: Presse Universitaires de France, in the series "L'interrogation philosophique," M. Meyer, ed., pp 171-188.

"Mere Style in Economics, 1920 to the Present," *Economic Notes* 20 (1, 1991): 135-148.

"Economic Science: A Search Through the Hyperspace of Assumptions?" *Methodus* 3 (1, June 1991): 6-16. **Reprinted** as pp. 73-84 in Craig Freedman and Rick Szostak, eds., *Tales of Narcissus – The Looking Glass of Economic Science*, New York: Nova Science, 2003. **Reprinted** in Geoffrey M. Hodgson, ed., *Mathematics and Modern Economics*. Cheltenham: Edward Elgar, 2012

- "The Arrogance of Economic Theorists" [**German** translation as "Die Arroganz der Wirtschaftstheorie: Okonomische Rechenkunste im Zwielficht"], *Neue Zurcher Zeitung*, 31 August/ 1 Sept 1991, p. 85, in the series Themen und Thesen der Wirtschaft, **reprinted** (in English) in *Swiss Review of World Affairs* 41 (no. 7, Oct 1991): 11-12.
- "Les Métaphores de la Science Economique." *Le Monde*, Apr 28, 1992, p. 39.
- "The Rhetoric of Finance," for the *New Palgrave Dictionary of Money and Finance*, 1992: 350-352.
- "Review of de Marchi and Blaug, eds., *Appraising Economic Theories*." *Journal of Economic Literature* 31 (1, Mar 1993): 229-231.
- "Review of Samuels, ed. *Economics as Discourse*." *Journal of Economic History* 53 (1, Mar 1993): 204-206
- "Review of Rosenberg's *Economics: Mathematical Politics?*" *Isis* 84 (4, Dec 1993): 838-39.

"How to Do a Rhetorical Analysis of Economics, and Why," in Roger Backhouse, ed., *Economic Methodology*. London: Routledge, 1994: 319-342. **Reprinted** John B. Davis, ed. *Recent Developments in Economic Methodology* (Cheltenham: Edward Elgar, 2006).

"Economics and the Limits of Scientific Knowledge," in Robert Goodman and Walter Fisher, eds., *Rethinking Knowledge: Reflections Across the Disciplines* (Albany: State University of New York Press, 1995).

- "Fun in Econ 101, review of John Kenneth Galbraith's *A Journey Through Economic Time: A Firsthand View*," *Chicago Tribune Book World*, Sept 25, 1994, Sec. 14, p. 4.

"How Economists Persuade," *Journal of Economic Methodology* 1 (1, June 1994): 15-32.

- "The Discreet Charm of the Bourgeoisie, comment on Sandra Harding's 'Can Feminist Thought Make Economics More Objective?'," *Feminist Economics* 1 (3, Fall 1995): 119-124.

"Metaphors Economists Live By," *Social Research* 62 (2, Summer 1995): 215-237. Trans. into **German** in Diaz-Bone, Rainer, and Gertraude Krell, eds. *Diskurs und Ökonomie: Diskursanalytische Perspektiven auf Märkte und Organisationen*. 2008 VS-Verlag Wiesbaden; 2nd ed. 2015.

- "Ask What the Boys in the Sandpit Will Have," (London) *Times Higher Education Supplement*, 1996.

- “Simulating Barbara,” *Feminist Economics* 4 (3, Fall, 1998): 181-186.

“The Genealogy of Postmodernism: An Economist’s Guide.” Pp. 102-128 in Stephen Cullenberg, Jack Amariglio, and David F. Ruccio, eds. *Postmodernism, Economics and Knowledge*. New York and London: Routledge, 2001.

- Comment on Daniel Klein’s “A Plea to Economists Who Favor Liberty,” Institute for Economic Affairs (2001)
- “Personal Knowledge.” Preface to Stephen T. Ziliak, ed. *Measurement and Meaning in Economics: The Essential Deirdre McCloskey*. Brighton: Elgar. Economists of the Twentieth Century Series. 2001. (see Books)

“You Shouldn’t Want a Realism if You Have a Rhetoric.” 2002. In Uskali Maki, ed. *Fact and Fiction in Economics: Models, Realism and Rhetoric*. Cambridge: Cambridge University Press.

“The Demoralization of Economics: Can We Recover from Bentham and Return to Smith?” in Martha Fineman and Terence Dougherty, eds., *Feminism Confronts Homo Economicus: Gender, Economics, and the Law*. Ithaca: Cornell University Press, 2005.

“The Trouble with Mathematics and Statistics in Economics,” *History of Economic Ideas* 13 (3,2005): 85-102, delivered to MUIR-PRIN project *The role of mathematics in the history of economics*, Venice, January 28, 2005, with replies by Dardi, Egidi, Marchionatti, and Fontana.

- [“Ethics, Milton Friedman, and the Good Old Chicago School,” presented to the History of Economics Society, meetings of the ASSA, Chicago, 2007], unpublished
- “Sliding Into PoMo-ism from Samuelsonianism: Comment on Ruccio and Amariglio, *Postmodern Moments in Modern Economics*,” *Rethinking Marxism: A Journal of Economics, Culture & Society* 24 (3, 2012): 255-259.
- “Preface” to Lukas Kovanda, ed. *The Story of a Perfect Storm and Talks with Nobel Laureates (and others) about the Financial Crisis*. Prague: Mediacoop, 2010
- “Love: Love Has No Function in Samuelsonian Economics.” Translated into German for *The European: Das Debaten-Magazin*, Vol. 1, No. 1 (2012), pp. 127-128 as “Liebe: Liebe hat keine Funktion”

“What Went Wrong with Economics? A Quarter Century On.” Pp. 574-586 in Wilfred Dolfsma and Stefan Kesting, eds., *Interdisciplinary Economics: Kenneth E. Boulding’s Engagement in the Sciences*. London & New York: Routledge (Routledge series Critical Assessments of Contemporary Economists), 2013.

“Why Economics is on the Wrong Track.” Pp. 211-242 in Alessandro Lantieri and Jack Vromen, eds. *The Economics of Economists: Institutional Settings, Individual Incentives, and Future Prospects*. Cambridge: Cambridge University, 2014.

- “Austrians, Anti-Samuelson, and the Rhetoric of Quantification: A Comment on Daniel Klein’s *Knowledge and Coordination*.” *Studies in Emergent Order* 6 (2013): 1-15.
- “Comment on ‘Putting Integrity into Finance: A Purely Positive Approach’ (by Werner Erhard and Michael C. Jensen).” *Capitalism and Society* 12 (2017):1-12. (Columbia University Center on Capitalism).
- “Interview on the State of Economics” for *Köz-Gazdaság*, a Hungarian journal of opinion, Nov 2017.

“The Two Movements in Economic Thought, 1700-2000: Empty Economic Boxes Revisited,” forthcoming *History of Economic Ideas* 2017.

(11.) Invited replies to reviews of *The Rhetoric of Economics* and other works on the Rhetoric of Economics

[See also *Knowledge and Persuasion in Economics* 1994, in which many of these are **reprinted**.]

- “The Two Cultures and Methodology [A Reply to Mark Blaug],” *Critical Review* 1 (3, Summer 1987): 124-127.
- “Responses to My Critics: A Mild Response to William Butos; An Agreeable Reply to A. W. Coats; A Disagreeable Reply to Steven Pressman,” *Eastern Economic Journal* 13 (July-Sept 1987): 308-311.
- “Two Replies and a Dialogue on the Rhetoric of Economics” [; Rosenberg, Rappaport, and Mäki] *Economics and Philosophy* 4 (1988): 150-166.
- “Rhetoric as Morally Radical: Reply to Klamer, Stewart, and Gleicher,” *Review of Radical Political Economy* 19 (3): 87-91. Translated into **Spanish**, *Estudios Economicos* [El Colegio de Mexico].

“Splenic Rationalism: Hoppe's Review of Chapter 1 of *The Rhetoric of Economics*.” *Market Process* 7 (1) (Spring 1989): 34-41, **reprinted** in Peter J. Boettke and David L. Prychitdo, eds. *The Market Process: Essays on Contemporary Austrian Economics* (Edward Elgar, 1994) pp. 187-200.

“Commentary [on Rossetti and Mirowski].” Pp. 261-271 in Neil de Macchi, ed. *Post-Popperian Methodology of Economics. Recovering Practice*. Boston: Kluwer, 1992.

- “Reply to Munz,” *Journal of the History of Ideas* 51 (1, Jan/Mar 1990): 143-147.
- “Modern Epistemology Against Analytic Philosophy: A Reply to Mäki,” *Journal of Economic Literature* 33 (Sept, 1995): 1319-1323.
- “Review of Mirowski's *Natural Images in Economic Thought: 'Markets Read in Tooth and Claw'*,” *Isis*, 1996.

(12.) The Rhetoric of Inquiry

- “Exchange of Letters on The Consequences of Pragmatism,” *Times Literary Supplement*, August 26, 1983.

[co-authored with Allan Megill and John Nelson] “Rhetoric of Inquiry.” Pp. 3-18 in Nelson, Megill, and McCloskey, eds. *The Rhetoric of the Human Sciences* (University of Wisconsin Press, 1987).

“The Limits of Expertise: If You're So Smart, Why Ain't You Rich?” *The American Scholar* 57 (3) (Summer 1988): 393-406. **Noted** *Best American Essays* by *Assay: A Journal of Non-Fiction Studies*. **Reprinted** as pp. 92-111 in J. Lee Auspitz, W. W. Gasparski, M. K. Mlicki, and K. Szaniawski, eds. *Praxiologies and the Philosophy of Economics*. **Spanish translation** as “Si de verdad eras tan listo . . . (I)” in *Revista de Occidente* 83 (Apr 1988): 71-86. **Reprinted** in B. J. Caldwell, ed. *The Philosophy and Methodology of Economics*, Vol. II (Edward Elgar: 1993).

- “The Very Idea of Epistemology: A Comment on Hausman and McPherson's 'Standards'” *Economics and Philosophy* 5 (Spring 1989): 1-6.

“The Dismal Science and Mr. Burke: Economics as a Critical Theory,” pp. 99-114 in H. W. Simons and T. Melia, eds. *The Legacy of Kenneth Burke* (Wisconsin: University of Wisconsin Press, 1989).

“Why I Am No Longer a Positivist.” *Review of Social Economy* 47 (3, Fall, 1989): 225-238. **Reprinted** as pp. 189-202 in Craig Freedman and Rick Szostak, eds., *Tales of Narcissus – The Looking Glass of Economic Science*, New York: Nova Science, 2003.

- “Review of Allan Bloom's *Giants and Dwarfs: Essays, 1960-1990*,” *Chicago Tribune Book World*, Oct 1990.

“Platonic Insults: 'Rhetorical'.” *Common Knowledge* 2 (2, Fall 1993): 23-32.

“Keeping the Company of Sophisters, Economists, and Calculators,” in Fred Antczak, ed., *Keeping Company: Rhetoric, Pluralism and Wayne Booth*. (Columbus: Ohio State University Press, 1994).

- “An Economic Uncertainty Principle,” *Scientific American* (Nov 1994): 107.

- "Computation Outstrips Analysis," *Scientific American* (July 1995): 26.
- "The Unquashed Masses, review of John Carey, *The Intellectuals and the Masses: Pride and Prejudice among the Literary Intelligentsia 1880-1939*," *Reason*, 26 (3, July 1994): 60-61.
- "Big Rhetoric, Little Rhetoric: Gaonkar on the Rhetoric of Science," in Alan G. Gross and William M. Keith, ed., *Rhetorical Hermeneutics, Invention and Interpretation in the Age of Science*, (Albany: State University of New York Press, 1997): pp 101-112.

"Rhetoric, Economics, and Nature," Chp. 9 in Simon Schaffer, et al., eds., *Aesthetics of Universal Knowledge*. London: SpringerNature, 2017, and discussion.

{{Someday I'll write: "Seeing is Believing: The Philosophical Significance of the Infinitive and Participle of Indirect Discourse in Plato." Plato was misled by the distinction in Attic Greek between the {certain, admired, actual} seeing-form of indirect discourse "I saw John going downtown" and the {merely, rhetorical, easy-to-dismiss} hearing-form "I heard that John is going downtown."}}

(13.) The Rhetoric of Significance Testing and Econometrics

(see also chapters in *The Rhetoric of Economics* (Chps 8 and 9 in the 2nd ed, 1998), Chp. 2 in *The Vices of Economists; The Virtues of the Bourgeoisie* 1996, pp. 187-208 in *How to Be Human** *Though an Economist* (2000), and certain pages of *The Secret Sins of Economics* 2002, available on line. **And especially see T. Ziliak and McCloskey, *The Cult of Statistical Significance: How the Standard Error Costs Jobs, justice, and Lives*, University of Michigan Press, 2008)**

- "The Loss Function Has Been Misaid: The Rhetoric of Significance Tests," *American Economic Review*, Supplement 75 (2, May 1985): 201-205.
- "Why Economic Historians Should Stop Relying on Statistical Tests of Significance, and Lead Economists and Historians into the Promised Land," *Newsletter of the Cliometric Society*. 2 (2, Nov 1986): 5-7.
- "Rhetoric Within the Citadel: Statistics," pp. 485-490 in J.W. Wenzel et al., eds., *Argument and Critical Practice: Proceedings of the Fifth SCA/AFA Conference on Argumentation* (Annandale, Va.: Speech Communication Association, 1987); reprinted in C. A. Willard and G. T. Goodnight, eds., *Public Argument and Scientific Understanding* (1993).
- "The Bankruptcy of Statistical Significance," *Eastern Economic Journal* 18 (Summer 1992): 359-361 (also in *Other Brief Academic Items*, [156] (2) below).

"The Art of Forecasting, Ancient to Modern Times," *Cato Journal* 12 (1, Spring/Summer 1992): 23-43.

- "The Insignificance of Statistical Significance," *Scientific American* (Apr 1995): 32-33.
- "Aunt Deirdre's Letter to a Graduate Student" *Eastern Economic Journal* 23 (2, Spring 1997): 241-244.
- "Cassandra's Open Letter to Her Economist Colleagues" *Eastern Economic Journal* 25 (3, Summer 1999):
- {"Two Vices: Proof and Significance," unpublished paper presented at a large AEA session in Chicago, Jan 3, 1998.}
- "Beyond Merely Statistical Significance." Statement of editorial policy, *Feminist Economics*, 2000.

[co-authored with Stephen T. Ziliak] "The Standard Error of Regression." *Journal of Economic Literature*, 34 (March, 1996): 97-114.

[co-authored with Stephen T. Ziliak] "Size Matters: The Standard Error of Regressions in the *American Economic Review* during the 1990s." *Journal of Socio-Economics* 33: 527-546. It was the subject of a symposium, pp. 547-664 with comments by Arnold Zellner, Clive Granger, Edward Leamer, Joel Horowitz, Erik Thorbecke, Gerd Gigerenzer, Bruce Thompson, Morris Altman, and others (from a presentation at the American Economic Association annual convention, January 2004, Kenneth Arrow presiding).

- [co-authored with Stephen T. Ziliak] "Significance Redux," pp. 665-675 of the symposium issue.
- [co-authored with Stephen T. Ziliak], "A Final Word, in the symposium issue.

[co-authored with Stephen T. Ziliak] "Signifying Nothing: A Reply to Hoover and Siegler," March, 2008, *Journal of Economic Methodology*

[co-authored with Stephen T. Ziliak] "The Unreasonable Ineffectiveness of Fisherian 'Tests' in Biology, and Especially in Medicine." *Biological Theory* 4(1) 2009: 1-10. From Chps. 14-16 in *The Cult of Statistical Significance*.

[coauthored with Allan Ingraham of the law firm of Labaton Sucharow LLP, who was the principal drafter, and Stephen. T. Ziliak] "Brief of Amicus Curiae for the Respondents" before the U.S. Supreme Court, Matrixx Initiatives, Inc., et al., *Petitioners, v. James Siracusano and NECA-IBEW Pension Fund, Respondents*, on writ of certiorari to the U.S. Court of Appeals for the Ninth Circuit, Nov. 12, 2010, No. 09-1156. The case was decided in spring 2011 by a 9-0 vote in favor of our position.

- [co-authored with Stephen T. Ziliak] "Statistical Significance in New Tom and Old: A Reply to Thomas Mayer on Statistical Significance," *EconJournalWatch*, fall 2012
- [co-authored with Stephen T. Ziliak] "We Agree That Statistical Significance Proves Essentially Nothing: A Rejoinder to Thomas Mayer." *EconJournalWatch*, January 2013
- Interview for web seminar *Inter-university Consortium for Political and Social Research*, October 2013.

[coauthored with Stephen T. Ziliak] "Lady Justice v. Cult of Statistical Significance: Oomph-less Science and the New Rule of Law." In George DeMartino and D. N. McCloskey, eds. *Oxford Handbook on Professional Economic Ethics*. New York and Oxford: Oxford University Press, 2015.

(14.) Rhetoric of Law

- "The Rhetoric, Economics, and Economic History of Michelman's 'Republican Tradition: A Commentary'," *Iowa Law Review* 72 (5, July 1987): 1351-1353.

"The Rhetoric of Law and Economics," *Michigan Law Review* 86 (4, Feb 1988): 752-767.

[co-authored with John Nelson] "The Rhetoric of Political Economy," pp. 155-174 (Chapter 8) in James H. Nichols, Jr. and Colin Wright, eds. *Political Economy to Economics – And Back?* (San Francisco: Institute for Contemporary Studies Press, 1990).

"The Essential Rhetoric of Law, Literature, and Liberty" [review of Posner's *Law as Literature, Fish's Doing What Comes Naturally* and White's *Justice as Translation*], *Critical Review* 5 (1, Spring 1991): 203-223.

- "Minimal Statism and Metamodernism: A Reply to Jeffrey Friedman," *Critical Review* 6 (1, Dec 1992): 107-112.

"The Lawyerly Rhetoric of Coase's 'The Nature of the Firm'." *Journal of Corporation Law* 18 (2, Winter 1993): 424-439.

"The Rhetoric of Liberty." *Rhetoric Society Quarterly* 26 (1, 1996): pp. 9-27.

- "Review of Gaskins on Law and Rhetoric," *Social Services Review* 70 (3, Sept 1996): 482-489.
- "Law, Gender, and the University," *Journal of Gender, Race and Justice* 2 (1, Fall, 1998): 77-85. Also in (19.) Gender.
- "Procedural Justice," 500 words, pp. 509-510, for *Blackwell Encyclopedic Dictionary of Business Ethics* 1998; new edition 2004.

[repeating as above, "Rhetoric of Significance Testing," coauthored with Stephen T. Ziliak, attorney Allan Ingraham of Labaton Sucharow LLP, principal drafter, and "Brief of Amicus Curiae for the Respondents" before the U.S. Supreme Court, November 2011.]

"Irish (and England and American) Poets, Learn Your Trade: Law and Economics in Poetry." In Martha Nussbaum and NNN, eds. *Power, Prose, and Purse: Law, Literature, and Economic Transformation*. New York and Oxford: Oxford University Press, forthcoming 2018.

(15.) Academic Policy

"The Theatre of Scholarship and the Rhetoric of Economics," *Southern Humanities Review* 22 (Summer, 1988): 241-249.

- "The Poverty of Letters: The Crushing Case Against Outside Letters for Promotion," *Change*, 20 (5, Sept 1988), pp. 7-9. Also the *Chronicle of Higher Education* item below in 2002.
- "The Invisible Colleges and Economics: An Unacknowledged Crisis in Academic Life," *Change* 23 (6, Nov/Dec 1991): 10-11, 54.
- "A Small College Aura for Large Institutions," *Chronicle of Higher Education* 38 (5, Sept 25, 1991): p. B3.
- "Bowen and Rudenstine's *In Pursuit of the PhD: A Review Article*." *Change* 26 (1, Jan/Feb 1994) and *Economics of Education Review* 4 (1993): pp. 359-365.

"The Public Research University in the Next Century: The Role of the Department of Communication," *Planning*, 1996.

- "The Insanity of Letters of Recommendation," *Chronicle of Higher Education*, Jan 2002.

(16.) Intellectual Biography

- "Review of Robert Skidelsky's *John Maynard Keynes: Hopes Betrayed, 1883-1920*," *Washington Post Book World*, May 25, 1986.
- "Earl Hamilton," in *The New Palgrave: A Dictionary of Economic Thought and Doctrine* (Macmillan, 1987).
- "Charles P. Kindleberger," in *The New Palgrave*, 1987.

"Robert William Fogel: An Appreciation by an Adopted Student," pp. 14-25 in Claudia Goldin and Hugh Rockoff, eds., *Strategic Factors in Nineteenth-Century American Economic History: A Volume to Honor Robert W. Fogel*. Chicago and London: University of Chicago Press, 1992.

"Alexander Gerschenkron: By a Student," *The American Scholar* 61 (2, Spring, 1992): 241-246.

- "Review of James Buchanan's *Better Than Plowing*." *Constitutional Political Economy*, 1993.

"Fogel and North: Statics and Dynamics in Historical Economics," *Scandinavian Journal of Economics* (2, 1994): .

- "The Nobel Prize." *Economic History Newsletter*, Nov 19, 1993.
- "The Persuasive Life, review of *Hayek on Hayek*, edited by Stephen Kresge and Leif Wener," *Reason*, 26 (4, August/Sept, 1994): 67-70.
- "Chicago School of Economics," *Encyclopedia of Chicago History*, Spring 1999.
- "Persuade and Be Free: Review of Ebenstein's *Friedrich Hayek*." *Reason* October 2001
- "Humility and Truth in Economics, pp. 173-177 in Jack High, ed., *Humane Economics: Essays in Honor of Don Lavoie*. Cheltenham: Edward Elgar, 2006 (also in Religious Economics below).
- "Learning to Think Like an Economist: On Meeting Steven N. S. Cheung in 1968." Chinese journal, *Man and Society*, 2016.

"Getting Over Naïve Scientism c. 1950: What Fogel and North Got Wrong." For the session of the Cliometrics Society at the ASSA meetings on: Cliometrics in Historical Perspective: In Remembrance of Robert Fogel and Douglass North, January 7, 2017, forthcoming *Cliometrica* 12 (2018, September).

[“Schumpeter the Incomplete Rhetorician” Forthcoming, 2018 *Critical Review*]

(17.) Sociology of Science

[see also rhetoric, categories 9-13, and 16. Intellectual Biography above]

- “A Post-Modern Rhetoric of Sociology” (review of D. W. Fiske and R. A. Shweder, *Metatheory in Social Science*) *Contemporary Sociology* 15 (6, Nov 1986):
- “Review of Michael Mulkey’s *The Word and the World: Explorations in the Form of Sociological Analysis*,” *American Journal of Sociology* 93 (Sept 1987): 467-69.
- “A Strong Programme in the Rhetoric of Science” (review of H. M. Collins, *Changing Order: Replication and Induction in Scientific Research*), *Journal of Economic Psychology* (1986): 128-133.
- “Review of M. C. LaFollete’s *Stealing into Print*,” *Journal of Economic Literature*, 32 (Sept, 1994): 1226-29.
- {see also as cited above “My Eureka Moment: Prudence, You No Longer Rule the World,” *Times Higher Education* [THE], 14 January 2010, <http://www.timeshighereducation.co.uk/story.asp?storycode=409967>}

(18.) Feminist Economics

“Some Consequences of a Conjective Economics.” Pp. 69-93 in Julie Nelson and Marianne Ferber, eds., *Beyond Economic Man: Feminism and Economics*. Chicago: University of Chicago Press, 1993. The book was translated into **Spanish** *Más Allá del Hombre Económico: Economía y Teoría Feminista* in Ediciones Cátedra in its “Feminismos” series in 2004.

{{“What Did You Say? A Postmodern Feminism of Economics.” Unpublished}}

- “The Discreet Charm of the Bourgeoisie, comment on Sandra Harding’s ‘Can Feminist Thought Make Economics More Objective?’,” *Feminist Economics* 1 (3, Fall 1995): 119-124. [Also in part (8.) above].
- “Love and Money: A Comment on the Markets Debate,” *Feminist Economics* 2 (2, Summer 1996): 137-140.
- “Femmes Fiscales” (book review of *Women and Economics*), *Times Higher Education Supplement*, May 31, 1996.
- {“May Days: Part of a Polylogue on Feminist Economics,” A conversation on the FEMECON-L net, June 1994.}
- “Simulating Barbara,” *Feminist Economics* 4 (3, Fall, 1998): 181-186. (Also in part (8.) above).

“Post-Modern Free-Market Feminism: A Conversation with Gayatri Chakravorty Spivak.” *Rethinking Marxism* Winter 2000 (12 [4]): 23-37.

“Women’s Work in the Market, 1900-2000,” in Ina Zweiniger-Bargielowska, ed., *Women in Twentieth-Century Britain: Economic, Social, and Cultural Change*. London: Longmans, 2001. [Also in Section 6 above.]

- “Cupid is no Stranger to Mammon” (review of Viviana Zelizer, *The Purchase of Intimacy*), *Times Higher Education Supplement* Oct 14, 2005: 24-25.
- “Mr. Max U and the Substantive Error of Manly Economics.” Comment on Jonung and Ståhlberg “On Gender Balance in the Economics Profession,” *EconJournalWatch*, 5 (2, May 2008): 32-35.

(19.) Gender Crossing

[See also *Crossing: A Memoir*, 1999]

- “Some News That At Least Will Not Bore You,” *Eastern Economic Journal* 21 (4, Fall 1995): 551-553; **reprinted** in *Lingua Franca*, early spring 1996; shortened version in *Harper’s*, July 1996.
- “It’s Good to be a Don if You’re Going to be a Deirdre,” *Times Higher Education Supplement*, August 23, 1996, 1 page.
- “Transformation,” *Iowa Alumni Quarterly*, Summer 1997, p. 49.
- “Becoming Stories.” Pp. 112-117 in Linda Roodenburg, eds., *Photowork(s) in Progress/Constructing Identity*. Rotterdam, The Netherlands, 1997. (Dutch section, pp. 118-123).

{“Caring for Gender: Sister, Psychiatrists, and Gender Crossing,” Cleis Press? I’m not sure if this piece actually came out. A manuscript is available at the website, deirdremccloskey.org, and it seems to have some sort of samizdat life.}

“Happy Endings: Law, Gender, and the University,” *Journal of Gender, Race and Justice* 2 (1, Fall, 1998): 77-85 (also in [13.] *The Rhetoric of Law*.)

- Excerpts from *Crossing: A Memoir* (1999): *Reason* magazine, Dec 1999; *Chicago Tribune Sunday Magazine*, Jan 30, 2000.
- “Slate Diary, Nov 29, 1999-Dec 3, 1999” [invited week of five diary entries, focusing on gender], slate.com, and archived, **reprinted** in J. Kantor, C. Krohn, and J. Shulevitz, eds., *The Slate Diaries*. NY: PublicAffairs, 2000.
- “Crossing Economics.” *The International Journal of Transgenderism* [a peer-reviewed electronic journal, <http://www.symposium.com/ijt>] 4 (3), July-Sept 2000.
- “Review of Bailey’s *The Man Who Would Be Queen*.” *Reason* November 2003 (**reprinted** in *Independent Gay Forum*, November 2003).
- “Letters on The Man Who Would Be Queen,” *Chicago Reader* Jan 2004.
- “Introduction: Queer Markets,” pp. 83-87 in Kevin G. Barnhurst, ed., *Media/Queered: Visibility and its Discontents*. New York: Peter Lang, 2007.
- “Gender Crossings,” invited op-ed piece, *Toronto Globe and Mail*, 800 words, September 2007.

“Politics in Scholarly Drag: Alice Dreger’s Assault on the Critics of Bailey’s *The Man Who Would Be Queen*,” *Archives of Sexual Behavior* 2008, June (in 2015 the 10th most cited article for sexology since 2008 in Mir Siadaty-BioMedLib index).

- “Let Manning be Chelsea.” *The New Republic* web edition, August 2013.
- “Before Bruce Jenner: When I went from Donald to Deirdre” *Des Moines Register*, 740 words, June 4, 2015.
- “Been There, Done That,” *Chronicle of Higher Education*, October 18, 2015 (1000 words).
- “My Transgender Transition: When Donald Became Deirdre.” *Wall Street Journal*, June 3, 2016.
- “Adventures in the Non-Sex Trade.” *Reason*, March 2017.
- “Straight Man to Queer Woman, By Way of Economic Liberty.” *Newsletter of the American Economic Association GLBTQ Group*, August 2017.

(20.) Ethics, Bourgeois Equality, and Economics

(see also the books *The Bourgeois Virtues*, 2006, *Bourgeois Dignity*, 2010, and *Bourgeois Equality*, 2016)

- “Review of Wayne Booth, *The Company We Keep: An Ethics of Fiction*,” *Chicago Tribune Book World*, Dec 25, 1988, Sec. 14, p. 5.

“Bourgeois Virtue,” *The American Scholar* 63 (2, Spring 1994): 177-191. **Noted** *Best American Essays* by Assay: A Journal of Non-Fiction Studies. **Reprinted** in Occasional Papers of the Centre for Independent Studies, New South Wales (short version **reprinted** in the *Phi Beta Kappa Key Reporter*, Fall 1994). **Reprinted** in Eugene Heath, ed., *Morality and the Market* (McGraw-Hill, 2001)

- “Bourgeois Blues,” *Reason* 25 (1, May 1993): 47-51. **Reprinted** in Parth J. Shah, ed. *Morality of Markets*. Academic Foundation/ Centre for Civil Society (India). **Reprinted** in Ted Lardner and Todd Lundberg, eds., *Exchanges: Reading and Writing About Consumer Culture* (Longman, 2001).
- “Bourgeois Virtue,” 1000 words, pp. 44-46 in Patricia Werhane and E. R. Freeman, eds. *Blackwell Encyclopedic Dictionary of Business Ethics*, Blackwell: Malden, MA and London, 1997.; **reprinted** in second edition. **Reprinted** 2014 in 3rd edition, the book having been renamed meanwhile the Wiley Encyclopedia of Management. New York: John Wiley & Sons
- “Breakthrough Books: The Market,” *Lingua Franca*, July/ August 1995.

{“Eighteenth-Century Virtues: Smith and Franklin.” Presented to conferences in Australia, and New Zealand in summer 1996; a version appears as five chapters in *Bourgeois Equality*, 2016}

“Missing Ethics in Economics.” Pp. 187-201 in Arjo Klamer, ed. *The Value of Culture on the Relationships Between Economics and Arts*. Amsterdam: Amsterdam University Press, 1996.

“Bourgeois Virtue and the History of *P* and *S*,” Presidential Address, presented at the Economic History Association, New Brunswick, NJ, Sept 1997, published in *The Journal of Economic History* 58 (2, June 1998): 297-317.

“The Bourgeois Virtues.” *World Economics* 5, (July-September 2004): 1-16.

- “Review of Samuel Cameron. *The Economics of Sin: Rational Choice or No Choice at All?* *Time Higher Education Supplement*, January 2004.

“Not by *P* Alone: A Virtuous Economy,” in Irene van Staveren, ed., special issue on ethics in economics for the *Review of Political Economy*, 20 (2, 2008): 181-197, and chosen in July, 2013, as **one of the 25 best articles** published in the review over the past 25 years; **reprinted** in Wilfred Dolfsma and Irene van Staveren, eds., *Ethics and Economics: New Perspectives*. Routledge, 2009. Slightly revised and **reprinted** in: In: *Cash on the Table: Anthropological Engagements with Economics and Economies*, ed. Edward F. Fischer and Peter Benson. Santa Fe: School of Advanced Research Press, 2013.

- “The Bourgeois Virtues,” *History Today* (56, Sept, 2006): 20-27.
- “Bourgeois Virtues?” a 3100-word essay selected from *The Bourgeois Virtues*, quite different in emphasis from the previous item, *Cato Policy Report*, June, 2006.

“Adam Smith, the Last of the Former Virtue Ethicists.” *History of Political Economy* 40 (1, 2008): 43-71; also in Jeffrey Young, ed., *The Elgar Companion to Adam Smith*, 2010. **Reprinted** 2009 in *Social Science Library: Frontier Thinking in Sustainable Development and Human Well-Being*, a 2,000-article set of CDs made available to 5,000 universities in poor countries.

- [“Reply to David Wootton” (for his review of *The Bourgeois Virtues*, in the *Time Literary Supplement*, October, 2006. (not intended for publication, but available on my website, deirdremccloskey.org)]
- “Interview with Deirdre McCloskey, by Peter Babiak, “Saint, Sweet Talkers and the Madwoman in the Economics Department,” *subTerrain* 45 (5, Fall, 2006): 35-38.

“Sacred Economics, Part I: Wage Slavery” and “Sacred Economics, Part II: The Rich” (from *The Bourgeois Virtues*, 2006) in Sandra Peart and David Levy, eds., *Street Porter and Philosopher* (2008, University of Michigan Press).}

[with Jack Amariglio] "Fleeing Capitalism: A Slightly Disputatious Conversation/Interview among Friends" pp. 276-319 in Jack Amariglio, Joseph Childers, and Steven Cullenberg, eds., *Sublime Economy: On the Intersection of Art and Economics*, 2008, London: Routledge.

- Review of Marglin's *The Dismal Science: How Thinking Like an Economist Undermines Community*, in the *Times Higher Education Supplement* 27 March, 2008, 600 words.
- "Listening, Really Listening: Reply to Graafland, Binmore, and Ferber on *The Bourgeois Virtues*, *Journal of Economic Methodology* 16 (2009. No. 2): 221-232.
- "The Economics and the Anti-Economics of Consumption" in Karin Ekstrom and Kay Glans, eds., *Changing Consumer Roles*, Routledge 2010.

"Life in the Market Is Good for You." Pp. 139-168 in Mark D. White, ed., *Accepting the Invisible Hand*. New York and London: Palgrave Macmillan, 2010.

"What Happened in Modern Economic History, and Why Economics Can't Explain It." Engelsberg Seminar, Sweden, May 2010, in conference volume, 2014, 5700 words; also in Michael Zöllner, ed., conference volume from Berlin meeting, May 2010.

- "My Eureka Moment: Prudence, You No Longer Rule the World," *Times Higher Education THE*, 14 January 2010, <http://www.timeshighereducation.co.uk/story.asp?storycode=409967>
- "Liberty and Dignity Explain the Modern World," pp. 27-30 in Tom G. Palmer, ed., *The Morality of Capitalism*. Ottawa, IL: Jameson, 2011, available on the web at <http://studentsforliberty.org/wp-content/uploads/2011/04/The-Morality-of-Capitalism-PDF.pdf>. Reprinted in Indian edition, New Delhi, Centre for Civil Society, 2014. **Trans. into Bulgarian, 2015** and many other languages, as Palmer commissions translations.
- "Eine Frage der Ehre." Interview by Michael Wiederstein and Florian Rittmeyer. *Schweizer Monat* 994 (March 2012): 14-19.
- "Bürgerliche Tugenden?" [Bourgeois Virtues?], *Schweizer Monat* 997 (June 2012): 44-47.
- "A Liberal and Rhetorical Reply." 2012. *Journal of Socio-Economics* (Special issue devoted to *Bourgeois Dignity*. <http://dx.doi.org/10.1016/j.socsec.2012.09.002>
- "Kapitalsime," one-page interview in the magazine of *Trouw*, a Dutch newspaper, 22 Dec 2012
- "Kapitalisme is deugdzaam" (Capitalism is virtuous), Interview by Robert Dulmers, cover article in (the Netherlands) *De Groene Amsterdammer* 137 (2013), no. 31, pp. 20-25. **Reprinted** as "De Wereld draait ook op liefde" ("The world runs also on love") in (Flemish Belgium's financial newspaper) *De Tijd*
- "The Great Enrichment Continues." (1500 words), *Current History* 112 (November, 2013): 323-325.
- "The Fruits of Humility, and Reading, in Economics: A Genial Reply to Don Boudreaux" Liberty Fund's Liberty Matters online intellectual exchange. July 2014; and subsequent replies to Joel Mokyr and John Nye. **Reprinted** in *The Collected Liberty Matters: Nos. 1-10 (Jan. 2013 – July 2014)*, ed. David M. Hart and Sheldon Richman (Indianapolis: Liberty Fund, 2014). <http://oll.libertyfund.org/titles/2629>.
- "Equality Lacks Relevance if the Poor are Growing Richer." *Financial Times*. August 11 (or 12?), 2014.
- "Two Kinds of Ethics of Creativity in Business," introduction to Nils Karlson, ed. *Virtues and Entrepreneurship*. Stockholm: Ratio Institute, 2014. 4,000 words.

"A Change in Rhetoric Made Modernity, and Can Spread It." In Konrad Hummler and Alberto Mingardi, eds. *The Future of Freedom: Essays in Honour of Tito Tettamanti*. Torino: IBL Libri. 2016. German and Italian versions of the book will follow. Taken from my *Bourgeois Equality* 2016.

"Bourgeois Dignity Arrives in Early Georgian Drama." *International Journal of Pluralism and Economics Education* 7 (2, spring) 2016: 104-115, lead article in special issue on Economics and Literature (Michelle Albert Vachris, ed.), taken from Chaps. 27 and 28 of *Bourgeois Equality*.

- "Two Cheers for Corruption," review of Sarah Chayes's *Thieves of State* and Jay Cost's *A Republic No More Wall Street Journal*, 28 February 2015, 1,500 words.
- "Waroom zijn wij zo rijk?" {Why are we so rich?} from *De Groene Amsterdammer* (a weekly magazine founded in 1877) Sept 23, 2015; English version (3,600 words): "Ideas, Not Capital or Institutions, Enriched the World."
- "Bourgeois Dignity: How Ideas, Not Capital or Institutions, Enriched the World." Pp. 30-37 in Hywel Williams, ed. *A World Transformed: Studies in the History of Capitalism*, Volume Two. London:

- Legatum Institute, 2016. **German** translation, *Neue Zürcher Zeitung* April 2016. Reprinted in FEE, Arch 2016. (Foundation for Economic Education,
- [with Art Carden] "If We Keep Our Ethical Wits, We Can See Over into a Great Enrichment." *Independent Review*, Winter 2016. 1,800 words, and in Robert Whaples, Christopher Coynes, and Michael Munger, eds. *Future: Economic Peril or Prosperity?* Independent Institute, 2016
 - "How the Light Really Gets In: The Liberal and Bourgeois Deal," Hay-on-Why, Wales How-the-Light-Gets-In Festival. 30 May 2016
 - "While Conforming to . . . Law and . . . Ethical Custom": How to Do Humanomics in Business Ethics. Preface to Eugene Heath and Byron Kaldis, eds., *Wealth, Commerce and Philosophy: Foundational Thinkers and Business Ethics*. Chicago: University of Chicago Press, 2017), pp. vii-xi.

"The Great Enrichment: A Humanistic and Social Scientific Account." *Scandinavian Economic History Review* 64 (1, 2016): 6-18 from *Bourgeois Equality*. Appearing with minor revisions also in *Social Science History* 40 (Winter, 2016): 1-16.

- "Neo-Institutionalism is Not Yet a Scientific Success: A Reply to Barry Weingast's comment (on the previous item) *Scandinavian Economic History Review* 2017, issue 2. [Also in the category Against Institutional Economics below]
- "The Economic Sky is Not Falling." *Prospect Magazine* (London), March 2016. **Reprinted** May 2016, *Global Residence & Citizenship Review* (Zurich).
- "Liberalism for Italians." Interview with Eleonora Barbieri in the Italian magazine, *Il Giornale* (in Italian), September 2016. A fuller version is available at deirdremccloskey.org.
- "Interview with McCloskey," by Grégoire Canlorbe, envisaged for the June 2017 issue of *Man and the Economy*.
- "The Great Enrichment and the Indigo Era: An Interview." Draft of September 2016 for *The Indigo Age*, fall 2016.
- "Interview in *Economy* (a Bulgarian magazine)" by Irina Atanasova, February 2017.

"The Great Enrichment Came and Comes from Ethics and Rhetoric." Chp. 9 in Arthur Metzger and Steven Kautz, eds., *Are Markets Moral?* University of Pennsylvania Press, 2018.

- "Reply to Eric Jones' Review of the Bourgeois Era Trilogy." *Economic Affairs* (Institute for Economic Affairs, London), May 2017 (4,100 words).
- "An Economist Goes to Shanghai." *Reason* magazine June 2017: 10-11.
- [with Art Carden] "Leave Me Alone and I'll Make You Rich: How the Bourgeois Deal Enriched the World." *Journal of Private Enterprise* Fall, 2017.
- [[with George F. DeMartino] "The Intellectual Responsibilities of Orthodoxy: Reply to Anne Krueger" {her review in the *Journal of Economic Literature* of the *Handbook on Professional Economic Ethics*.. September 2017}. Cited above as well..
- {"Reply to a Proposal to "Test" the Bourgeois Virtues:: A Letter to a Young Scholar." November 2017, Published only on my website}

(21.) Religious Economics

(See also *The Bourgeois Virtues*, 2006)

"Voodoo Economics." *Poetics Today* 12 (2, Summer 1991): 287-300, **reprinted** with minor revisions in *If You're So Smart* (1990)

- "Forward" to Robert H. Nelson, *Reaching for Heaven on Earth: The Theological Meaning of Economics*. Savage, Maryland: Rowman and Littlefield, 1991, pp. xi-xvii.
- "Christian Economics?" *Eastern Economic Journal* 25 (4, Fall 1999): 477-480.

"Avarice, Prudence, and the Bourgeois Virtues." Pp. 312-336 in William Schweiker and Charles Matthews, eds. *Having: Property and Possession in Religious and Social Life*. Grand Rapids, Michigan: Eerdmans, 2004

- "What Would Jesus Spend? Why Being a Good Christian Won't Hurt the Economy." In *Character* 1 (2004). Linked at *Wall Street Journal*, *OpinionJournal* at <http://www.opinionjournal.com/>

extra/?id=110005687, November 2004. **Reprinted** in *The Christian Century*, May 4, 2004, pp. 24-30. then entitled "Thrift, Economy, and God."

- "Importing Religion into Economics," 2006 in *Faith and Economics*.

"Humility and Truth." *Anglican Theological Review* 88 (2, May 2006): 181-96.

- "Humility and Truth in Economics, pp. 173-177 in Jack High, ed., *Humane Economics: Essays in Honor of Don Lavoie*. Cheltenham: Edward Elgar, 2006.
- {"God and Mammon," unpublished lecture }
- "Reply to Eugene McCarraher." 1100 words, May/June 2008 issue of *Books & Culture*
- "The Recession: A Christian Crisis?" 500-word essay in *Christian Century*, July 28, 2009. At <http://www.christiancentury.org/article.lasso?id=7392>.
- "Virtues Lost: How it Happened and Why We Can't Live Without Them," Australian Broadcasting Company, Religion and Ethics site, 18 Dec 2013
- "Work in the World: An Economist's Sermon." *Faith and Economics* 61: 66-77, 2013. On the Australian Broadcasting Company Religion and Ethics website, December 2013. **Reprinted** in facsimile in Paul Oslington, Mary Hirschfeld, Paul S. Williams, eds., 2017 *Recent Developments in the Economics of Religion*, International Library of Critical Writings in Economics. Edward Arnold.
- "Christian Crossing," 100-word essay in *The Christian Century*, January 18, 2017.

"Not Institutions, But Ethics and Religion: A Reply to Whaples, Hill, Fox, Oslington, and Boettke and Candela." Response to a symposium on *Bourgeois Equality in Faith and Economics*, Fall 2016.

(22.) Political Philosophy

See also

How to Be a Humane Libertarian: Essays for Aa New Liberalism
Maybe forthcoming Yale University Press 2019

{ "Hobbes, Rawls, Buchanan, Nussbaum, and All the Virtues. 2006. The full 11,500-word essay, available on request, deirdre2@uic.edu. Translated into **Swedish**, Timbro Klassiker, December, 2016}

{ "The Hobbes Problem from Hobbes to Buchanan" }, First Annual Buchanan Lecture, George Mason University, April 7, 2006. Based on previous items. Reproduced at <http://www.gmu.edu/centers/publicchoice/pdf%20links/dpaper4706.pdf>. A later version was presented at the Western division of the American Philosophical Association, San Francisco, 30 March 2016, and is available at deirdremccloskey.org

- "Hobbes, Nussbaum, and All Seven of the Virtues," 1400-word comment at conference at the Institute of Social Studies, Den Haag, March 10, 2006 on "Nussbaum and Cosmopolitanism," in a special issue of *Development and Change*, 37 (6), 2006, Des Gasper, ed.

"The Rhetoric of the Economy and the Polity." *Annual Review of Political Science* 14 (May/June, 2011): 181-199 at <http://www.annualreviews.org/eprint/Re9E3ewhjIWwiWtpZ8tZ/full/10.1146/annurev-polisci-041309-110519>

- "Giving a Damn: The Missing Ethics in Political Philosophy,* June 2011 online symposium on John Tomasi's *Free Market Fairness* on the Bleeding Heart Libertarian site
- "Factual Free-Market Fairness: A Response to the Discussion of Tomasi's *Free-Market Fairness* on the Bleeding-Heart Libertarian site, week of June 11, 2012," with 350 comments and 100 or so tweets.

"What Michael Sandel Can't Buy: Review of Sandel's *What Money Can't Buy* in *Claremont Review of Books*. 12 (Fall 2012): 57-59 (a longer version is "The Moral Limits of Communitarianism: What Michael Sandel Can't Buy," available at my website and on the web; the longer version was **reprinted** (in English) in the book review section of the German journal *ORDO* Band 64 (spring 2013): 538-543).

“Economic Liberty as Anti-Flourishing: Marx and Especially His Followers.” Pp. 129-149 in Michael R. Strain and Stan A. Veuger, eds., *Economic Liberty and Human Flourishing: Perspectives from Political Philosophy*. Washington, DC: American Enterprise Institute, 2016.

- Comment on “Libertarianism, Yes! But What Kind of Libertarianism? The case for ‘virtue libertarianism’ over libertinism” by William Ruger and Jason Sorens, *Reason* June 9 2016, 1000 words. Translated into Portuguese at www.indigo.org.br, the website for Instituto de Inovação & Governança, March 2017.
- “The Secret History of the Minimum Wage,” *Reason* July 2016 (Review of Thomas C. Leonard, *Illiberal Reformers: Race, Eugenics, and American Economics in the Progressive Era* (2016).
- "Interview on Liberalism and Russia" by Vadim Volkov (Вадим Новиков) for *Liberty*, November 2016.
- "Nationalism and Socialism Are Very Bad Ideas, but liberalism is a good one." *Reason* February 2017. Translated into Portuguese at www.indigo.org.br, the website for Instituto de Inovação & Governança, March 2017.

“Manifesto for a New American Liberalism, or How to Be a Humane Libertarian,” revision of the introduction to *How to be a Humane Libertarian: Essays in a New American Liberalism* (forthcoming, book manuscript under review, Yael University Press, Han 2018), for a conference volume edited by Benjamin Powell, printed June 15, 2017 on line at CapX, (online publication of the Centre for Policy Studies.London) at <https://capx.co/a-manifesto-for-a-new-american-liberalism/>

(23.) Language, Humanomics, and the Economy

[with Arjo Klamer] “One Quarter of GDP is Persuasion.” *American Economic Review* 85 (2, May, 1995): 191-195.

- “A Solution to the Alleged Inconsistency in the Neoclassical Theory of Markets: Reply to Guerrien's Reply.” 2006. *Post-Autistic Economics Review* Sept. 18 May 2007:
- “Creative Destruction vs. the New Industrial State: The “embedded” capitalism of Joseph Schumpeter and John Kenneth Galbraith.” Review of Thomas K. McCraw, *Prophet of Innovation: Joseph Schumpeter and Creative Destruction* and John K. Galbraith, *The New Industrial State*. *Reason* magazine, Oct 2007.

“How to Buy, Sell, Make, Manage, Produce, Transact, Consume with Words.” Introductory essay in Edward M. Clift, ed., *How Language is Used to Do Business: Essays on the Rhetoric of Economics*. Lewiston, NY: Mellen Press 2008.

“Happyism: The Creepy New Economics of Pleasure,” cover story in *The New Republic*, June 28, 2012. Among 5 “Honorable Mentions” supplementing the 16 chosen by David Brooks for a “Sidney Award” (out of 20 noted in his columns Dec 24 and Dec 27, 2012), and one of four in *The New Republic* mentioned, for “the best (American) magazine essays” of 2012. Mentioned as “notable” in *Best American Essays 2013*.

- “Die Geisteswissenschaften und die Wirtschaft” [The Humanities and the Economy] in German, *Schweizer Monat*, autumn 2012.

“Adam Smith Did Humanomics: So Should We.” *Eastern Economic Journal* 42(4), 503–513.

- “Review of Morson and Schapiro, *Cents and Sensibility: What Economics Can Learn from the Humanities*. *Wall Street Journal*, August 2017.

(24.) Against Neo-Institutional Economics

(See also *Bourgeois Dignity* (2010; pp. 296-345), and *Bourgeois Equality* (2016; Chps. 13-15))

- “The Good Old Coase Theorem and the Good Old Chicago School: Comment on the Medema-Zerbe Paper,” *Coasean Economics: The New Institutional Economics and Law and Economics*, (Steven G. Medema, Ed.) Boston: Kluwer Publishing, 1997, pp. 239-248.
- “The So-Called Coase Theorem” *Eastern Economic Journal* 24 (3, Summer 1998): 367-371.
- “A Neo-Institutionalism of Measurement, Without Measurement: A Comment on Douglas Allen’s *The Institutional Revolution*.” *Review of Austrian Economics* 26 (4, 2013): 262-373
- “Getting Beyond Neo-Institutionalism: Virgil Storr’s *Culture of Markets*.” *Review of Austrian Economics* 27 (2014): 463-472.

“Max U versus Humanomics: A Critique of Neo-Institutionalism.” *Journal of Institutional Economics* 12, Spring 2015: 1-27.

- “The Humanities are Scientific: A Reply to the Defenses of Economic Neo-Institutionalism” (by Grief, Mokyr, Langois, Lawson, and Tabellini). *Journal of Institutional Economics* 12 (2015): 63-78.

“Ideas, not Interests or Institutions, Caused the Great Enrichment.” *Man and the Economy. The Journal of the Coase Society*. June 2015.

“Not Saving or Psychology or Science, But a New Liberalism: A Reply to Gaus, Goldstone, Baker, Amadae, and Mokyr.” *Erasmus Journal of Philosophy and Economics* 9 (2): 66-89, Autumn 2016.

- “Neo-Institutionalism is Not Yet a Scientific Success: A Reply to Barry Weingast.” *Scandinavian Economic History Review*, forthcoming 2017. [Also in *Ethics, Bourgeois Equality, and Economics* above].
- “Excuses for Statism, and Staying Poor.” For the 40th anniversary of the Cato Institute, *Cato Journal* 2017.

Also in this category,

- 1.) over in *Religious Economics*: “Not Institutions, But Ethics and Religion: A Reply to Whaples, Hill, Fox, Oslington, and Boettke and Rosolino.” *Faith and Economics*, early 2017.}
- 2.) “Neo-Institutionalism is Not Yet a Scientific Success: A Reply to Barry Weingast’s comment on an essay of mine; *Scandinavian Economic History Review* 2017, issue 2.

“Lachmann Practiced Humanomics, Beyond the Dogma of Behaviorism.” Forthcoming 2017, *Review of Austrian Economics*.

(25.) Other Brief Academic Items

- “Review of Stratton and Brown’s *Agricultural Records in Britain*,” *Journal of Economic History*, c. 1978: 189.
- “Fungibility,” in *The New Palgrave*, 1987; **reprinted** *New Palgrave Dictionary of Money and Finance* (Macmillan U.K.; Stockton), 1992.
- “Gresham’s Law,” for the *New Palgrave Dictionary of Money and Finance*, 1992.
- “Reading the Economy.” *Humane Studies Review*, 70 (2, Spring 1992): pp. 1, 10-13.
- “Duty and Creativity in Economic Scholarship,” in Michael Szenberg, ed., *Passion and Craft: Economists at Work*, Ann Arbor: University of Michigan Press, 1999. Version **reprinted** in Sarah Philipson, ed. *A Passion for Research*, in progress 2006.
- “When Winner Takes All: Private Monopoly is not the Problem.” Essay for Institute of Art and Ideas (IAI) News (organizer of How the Light Gets in Festival). August 2017.
<https://iainews.iai.tv/articles/when-the-winner-takes-all-in-favour-of-digital-monopolies-auid-873>
930 words.

“Other Things Equal” (columns in the *Eastern Economic Journal* 1992-2003; many of these through 1999 are included in *How to be Human** **Though an Economist*):

- (1.) “The Natural” 18 (2, Spring 1992): 237-239.
- (2.) “The Bankruptcy of Statistical Significance” 18 (3, Summer 1992): 359-361.
- (3.) “Schelling's Five Truths of Economics” 19 (1, Winter 1993): 109-112.
- (4.) “The A-Prime, C-Prime Theorem” 19 (2, Fall 1993): 235-238.
- (5.) “Reading I’ve Liked” 19 (3, Summer 1994): 395-399.
- (6.) “Economics: Art or Science or Who Cares?” 20 (1, Winter 1994): 117-120.
- (7.) “How to Organize a Conference,” 20 (2, Spring 1994): 221-224.
- (8.) “Why Don’t Economists Believe Empirical Findings?” 20 (3, Summer 1994): 357-350
- (9.) “To Burn Always with a Hard, Gemlike Flame, Eh Professor?” 20 (4, Fall 1994): 479-481
- (10.) “He’s Smart, and He’s a Nice Guy Too,” 21 (1, Winter 1995): 109-112.
- (11.) “How to Host a Seminar Visitor,” 21 (2, Spring 1995): 271-274.
- (12.) “Kelly Green Golf Shoes and the Intellectual Range from M to N,” 21 (3, Summer 1995): 411-414.
- (13.) “Some News That At Least Will Not Bore You,” 21 (4, Fall 1995): 551-553.
- (14.) “Love or Money” 22 (1, Winter 1996): 97-100.
- (15.) “Keynes Was a Sophist, and a Good Thing, Too” 22 (2, Spring 1996)
- (16.) “Economic Tourism” 22 (3, Summer 1996)
- (17.) “One Small Step for Gary” 23 (1, Winter 1997): 113-116.
- (18.) “Aunt Deirdre’s Letter to a Graduate Student” 23 (2, Spring 1997): 241-244.
- (19.) “The Rhetoric of Economics Revisited” 23 (3, Summer 1997): 359-362.
- (20.) “Polanyi Was Right, and Wrong” 23 (4, Fall 1997): 483-487.
- (21.) “Quarreling with Ken” 24 (1, Winter 1998): 111-115.
- (22.) “Small Worlds, or, the Preposterousness of Closed Economy Macro” 24 (2, Spring 1998): 229-232.
- (23.) “The So-Called Coase Theorem” 24 (3, Summer 1998): 367-371.
- (24.) “Career Courage” 24 (4, Fall 1998): 525-528.
- (25.) “Learning to Love Globalization” 25 (1, Winter 1999): 117-121.
- (26.) “*Economical Writing: An Executive Summary*” 25 (2, Spring 1999):
- (27.) “Cassandra’s Open Letter to Her Economist Colleagues” 25 (3, Summer 1999): .
- (28.) “Christian Economics?” 25 (4, Fall 1999):
- (29.) “Alan Greenspan Doesn’t Influence on Interest Rates,” 26 (1, Winter 2000): 99-102
- (30.) “How to Be Scientific in Economics,” 26 (2, Spring, 2000): 241-46.
- (31.) “Free Market Feminism 101,” 26 (3, Summer): 363-65)
- (32.) “How to Be a Good Graduate Student,” 26 (4, Fall 2000): 487-90.
- (33.) “Three Books of Oomph,” 27 (1, Winter 2001): “Books of Oomph,” **reprinted** *Post-Autistic Economics Newsletter*, 8 May 2001
- (34.) “Getting It Right, and Left: Marxism and Competition.” 2001 *EER* 27 (4): 515-520.
- (35.) “The Insanity of Letters of Recommendation.” 2002 *EER* 28 (1): 137-140. [also above cited in *The Chronicle of Higher Education*, January 2002.]
- (36.) “What’s Wrong with the Earth Charter.” 2002 *EER* 28 (2): 269-272, with Reply to Professor England.
- (37.) “Samuelsonian Economics.” 2002 *EER* 28 (3): 425-30.
- (38.) “Why Economists Should Not Be Ashamed of Being Philosophers of Prudence.” 2003 *EER* 28 (4): 551-556.
- (39.) “Milton” *EER* 2003 29 (1): 143-146.
- (40.) “Notre Dame Loses” *EER* 2003 29 (2): 309-315.

(25.) Interviews on Radio and Television and Blogs

Very numerous: see deirdremccloskey.org

(26.) Brief Print Journalism

- “Review of Herbert Stein's *Washington Bedtime Stories: The Politics of Money and Jobs*,” *Washington Post Book World*, Nov 30, 1986. **Reprinted** in *Washington Post Weekly, Manchester Guardian Weekly*.
- “Poland is Delicate Mix of Freedom, Fear,” *Des Moines Register*, Oct 10, 1988.
- “The Circus of Politics.” *Liberty Tree* 6 (1; May 1992), pp. 1, 3-5.

- "Three Books the New President Should Read." *Reason*, Dec. 1992.
- "Overgezingen Deirdre McCloskey bij afschied" *Quod Novum*, Erasmus University of Rotterdam, Nummer 19, Jaargang 30-22 Januari 1997, English text, one page.
- Week-long diary for *Slate*, December 1999, mentioned above in Gender Crossing
- 30-minute Interview on *Eight Forty-Eight* on Chicago Public Radio and affiliates, interviewed by Steve Edwards, producer, Gianofe Fields, received the 1999 Public Radio News Directors Inc (PRNDI) First Place Award in the Interview category.
- "One Tongue, Very Tied" [originally "On Not Knowing Even French"], *Times Higher Education* July 17, 2008.
- "Hopes and Fears for Obama." *Reason*, September 2008.
- "Radical idea that Inspired the Industrial Revolution: That is: It's good to be rich." *New York Post*, Feb 12, 2011.
- "Anti-capitalist slogans have real costs: Don't put down a goose that lays golden eggs," *City A.M.* a newspaper of the City of London, 800 Words. November 28, 2011.
- "The secret of wealth? Liberty and dignity for innovators." Interview in Italian magazine, *Primo Piano Scala c*, issue n. 3 March 2011. English trans. at http://www.telosaes.it/pdf/primo-piano-scala-c/primopiano_scala_c_march11_n3.pdf
- (as above) "Equality Lacks Relevance if the Poor are Growing Richer." *Financial Times*. August 11 (or 12?), 2014.
- Paragraph for "'The Big Read' on wage growth," *Financial Times*, 18 September 2014.
- Paragraph for "Books of 2014," *Wall Street Journal*, Dec 2014
- "Guaranteed income? Yes: Rethink how to help poor, end subsidies and instill dignity." *Orlando Sentinel* June 28, 2016.
- "Is Globalization Over?" *City A.M.*, 160 words, July 26, 2016.
- "The Long View on Brexit: Liberalism, Nationalism, and Socialism." July 2016, for the blog of the Istituto Bruno Leoni, **reprinted** August, *Schweizer Monat*.
- "Interview on politics and economics with *La Tercera*, a Chilean newspaper, Sept 22. 2016, by Mauricio Rodriguez" (English version and Spanish at deirdremccloskey.org).

Regular *Reason* magazine columns 2016- [these are in other categories: that is, this list repeats some]:
 All at: <https://reason.com/people/deirdre-mccloskey/all>

- "The Applied Theory of Bossing People Around: Thaler's Nobel." February 2018
- "Against 'Capitalism'" November 2017
- "The Myth of Technological Unemployment," August 2017. Trans. **French** on the blog of Jasmin Guénette at Huffington Post, Oct 2017.
- "An Economist Goes to Shanghai," June 2017.
- "One Woman's Adventures in Gender Crossing and Civil Disobedience," April 2017.
- "Nationalism and Socialism Are Very Bad Ideas, February 2017.

Written Books in Preparation, and Projected in descending order of readiness.

- {...} = full manuscript available now or reasonably soon;
- {{...}} = not fully drafted, but outlines or partial MS available
- {{{.....}}} = the later books are projected, at present mere gleams
 for the long-term, 5-10 years out

Virtually Complete

{*How to be a Humane Libertarian: Essays for a New Liberalism.* Manuscript of political essays 1990-2017 under view, Yale University Press, Jan 2018

{Arjo Klamer, Deirdre McCloskey, and Stephen T. Ziliak, *The Economic Conversation: A First Text.* To be published electronically 2017?}

Partially Drafted,
and Likely to Happen Quite Soon,
Deo volente;

1.) ***{Leave Me Alone and I'll Make You Rich: The Bourgeois Deal}***, a single-volume, co-authored with Art Carden, popular version of the trilogy *The Bourgeois Era*. Draft available now. Seeking a trade publisher}

Projected
(But Many's the Slip):

3.) ***Third edition of The Applied Theory of Price: A First Graduate Text.***

Updating comments to the old second edition, in progress 2018, bringing the Max-U examples up to date by adding economic ideas since 1985, and showing the force of humanomics, that is, the humanities and ethics in economics}

4.) ***{Linguinomics}***, Some chapters have been available since January 2009 at deirdremccloskey.org.

Language is neglected in economics – for example, in the explanation of the Industrial Revolution. The ideological and conversational shift from 1700 to 1848 is here examined.

4.) {{{[perhaps co-authored with Ross B. Emmett, Michigan State University {{{***God in Mammon: Sermons on a Christian Economics.***}} Sample chapters available.

[[***A Little Economic History of the World***]] An economic history for children, on the model of Gombrich's old *A Little History of the World*.

[[***The Prudent and Faithful Peasant: An Essay in Pre-Modern History***]]

Using the essays in section 4 above on medieval open fields as a core, showing the workings of prudence modified by other virtues in olden times. It challenges the claim by Marx and Weber that rationality is peculiarly modern and the claim by materialists that religious motives have no grip on the economy. 350 pages in MS.

{{{ Reading the Economy: An Anthology of Literary Works in English from Chaucer to Maya Angelou}}}, sketched. It will only happen if some publisher wants it urgently.

Designed for the bed-table of the bourgeois(e) bleared with trade, and for the growing number of courses in English and Economics nationwide, the anthology selects poetry, short stories, plays, literary essays, and chapters of novels re-presenting the economy: Frost’s “Two Tramps at Mudtime,” for example, or Gaskell on British industrialization, or Miller’s “Death of a Salesman.” It teaches economic ways of thinking to literary people and opens the literary world to economists and calculators. 800 pages.

{{{ Economie: A Literary Economics}}}

A brief book, some 150 pages, about the economy in literature and economics in the discourse of literary leftism. It will introduce literary people to a conversation in scientific economics that they stopped attending to in the middle of the 19th century. Topics: “economy” as metaphor in literary studies; the economy as a subject for literary works (e.g. Hard Times; Frost on farming; naturalism, as in Zola and Dreiser); left, right, and middle views on how capitalism functions; what happened in economic history (e.g. trade unions are not responsible for the American standard of living); globalization, postcolonialism, and free-market feminism.

{{{The Success of British Capitalism}}}

Gathering and extending my work early and late against the persistent but strange assertion that Britain has failed. 350 pages in MS.

Other Academic Administrative Tasks

(reverse chronological order)

National or international, current (a few of them: they are *representative*, not historically complete)

- Committee van Aanbeveling [Recommendation] of the Forum voor Democratie, Amsterdam (2015-)
- National Advisory Board, Human Progress, Cato Institute
- Regional (Midwest) selection committee for Fulbright student fellowships, 2008, 2007
- Phi Beta Kappa selection committee for **Phi Beta Kappa Lecturers**, 1997-present, twice yearly meetings in Washington, desultory attendance after 2014.
- Institute for Gay and Lesbian Strategic Studies, member, Academic Advisory Panel, 1997- .
- Executive Committee International Network on Economic Method, 1999- .
- National Advisory Board, Gender Political Action Committee, 2001-present
- Selector, Guggenheim Fellowships, 1990s
- Advisory Board for the Free Market Road Show, 2014-
- HumanProgress.org advisory board member, 2015-
- Legatum Special Trade Commission, 2018-

Grants

- Earhart Foundation, in support of the series of books on “The Bourgeois Era,” 2010-2011, \$80,000
- Earhart Foundation, on the Bourgeois Virtues, academic 2005-06, \$55,000
- Earhart Foundation, on the Bourgeois Virtues, to support graduate students, early 1990s
- National Science Foundation, on The Enclosure of English Open Fields, 1975-1980, some \$40,000.

National Science Foundation, on reading in economics, 1987-1989, \$45,000.
 National Endowment for the Humanities grant for support of humanists in the Project on Rhetoric of Inquiry, \$150,000, 1989-1993.
 National Science Foundation, on the historical extent of the market, 1992-1993, \$85,000.
 Earhart Foundation, in support of festschrift conference in Chicago organized by Santhi Hejeebu and David Mitch, April 2015, \$20,000
 On-going research fund, \$10,000 a year, from the College of Liberal Arts, University of Illinois at Chicago, 2000-present.

Administration, University of Iowa, 1980-1999

Founding Co-Director, Project on Rhetoric of Inquiry (Poroi), University of Iowa, 1985-1999 (Honorary Founding Director, 2000-present).
Chair, Department of Economics, University of Iowa, 1981 and 1982.

Other Significant Administration, Iowa, 1980-1999

University: Search for Academic Vice-President (Chair 1988-89); University Advancement (1988-89); Institutional Audit (1988-89); Faculty Senate (1986-89); Review for the Department of English (1985); Editorial Board, University of Iowa Press (1984-87; Chair 1986-87); Selection of Faculty Scholars (1980, 1986); Faculty Welfare 1992-93; Research Council 1995, 1997-99.
College of Liberal Arts: Executive (1985-88); Educational Policy (1989-92; secretary 1990); Unified Program (1988-97).
Economics: Recruiting and Advisory (1980, 84, 85, 86, 89, 91, 92); Undergraduate (1980, 1992-93); Placement Director (1984-85).
History: African History Search, 1984-85; Russian History Search, 1985-86; Chair, Departmental Self-study, 1994.

Administration, University of Chicago, 1968-1980:

Director of Graduate Studies, Economics 1976-80; Committee on Public Policy Studies 1979-80; Social Science Collegiate Division governing committee 1974-80; Chair, Galler Prize, Division of the Social Sciences 1977-79; board member and sometime Acting Director, Master of Arts Program in the Social Sciences 1976-80.

EDITORIAL SERVICE:

Presently mainly book referee reports (eight or so a year) for university presses, especially the University of Chicago Press, Princeton University Press, and Cambridge University Press in economics, history, economic history, rhetoric, political science, sociology. (Having done many hundreds of referee reports for *journals*, I have lost faith in their integrity and efficacy, and have therefore ceased doing them, or reporting them here.)

Book Series:

Co-editor (with John Nelson and John Lyne; David Depew and John Peters), Wisconsin University Press, book series on *The Rhetoric of Inquiry*, 1990- ; twenty books in print.

Co-editor (with John Nelson), University of Chicago Press, *New Practices of Inquiry*, 1990-99; six books in print.
 Editorial board for a book series from Stanford University Press *Emerging Frontiers in the Global Economy* (J.P. Singh, ed.), 2012-present
 International Advisory Board member for the book series, *Economy, Polity, and Society*, published with Rowman & Littlefield International.

Journals:

Co-editor (overlapping with R. Sylla 1980-1984 and with C. Goldin 1984-1986), *Journal of Economic History*, 1980-1986.

Associate Editor, *Journal of Economic Perspectives*, 1986-1987.
 Contributing Editor, *Critical Review: An Interdisciplinary Journal of Politics and Society*. 1987-
 Contributing Editor, *Reason*. 1992-

Editorial boards, boards of advisors, consulting journal editor (a **selection, incomplete**; I can't keep track of them; therefore some the dates are approximate):

Journal of Economic History, 1974-1979; *Explorations in Economic History*, 1974-1980; American review editor of *Economic History Review*, 1976-1979; *Economics and Philosophy*, 1983-1996; *Journal of British Studies*, 1983-1991; *Economic Inquiry*, 1985-1991; *Journal of Economic Methodology* 1993-present; *Reason*, c. 1990-present; *Comparative Studies in Society and History* 1990-present; *Feminist Economics* 1994 -2000; *American Economic Review*, 1997-1998; [electronic] *Poroi*, 1995-present; [electronic] *Queen: A Journal of Rhetoric and Power*, 2000-present; *EconJournalWatch* 2003-present; Scientific Advisory Board, Ratio Institute, Stockholm, 2006-present; *Journal of Pluralism and Economics Education*, 2008-present; *Forum for Social Economics*, a journal of the Association for Social Economics; Board of Honorary Editors for the *Review of Behavioral Economics (ROBE)*, 2012-present; *Configurations* (for the Society for Literature, Science, and the Arts), 2010-present; *Narrative Works*, 2012-present; *Filosofía de la Economía*, 2013-present; *Review of Social Economy*, 2013-present; *Man and Society*, 2013-present; annual *Almanac of the Center for the Study of Economic Culture*, St. Petersburg State University, Russian and English, 2012-present); *Molinari Review*, 2015- ; *Review of Economics and Economics Methodology* 2016- ; *Capitalism & History*, 2017-.

Board of Advisors and (from 2012) Trustee of MeasuringWorth, a service based at the University of Illinois at Chicago (Samuel Williamson and Lawrence Officer, founders and chief editors) giving information on the value of money historically, 2007-

Panmure House Advisory Board (Adam Smith's last house, in Edinburgh), 2012-
 Commissioner, Legatum Institute Special Trade Commission Jan 2018-

Service to Professional Associations:

Cliometric Society:

Co-founder (with Samuel Williamson, 1984).

First Annual "Clio" Award, 1985, for service to historical economics

Fellow of the Society, 2011

Social Science History Association:

President 1988-1989.

Vice President 1987-1988; Executive committee, 1985-1987; Nominating Committee, 1983

Midwest Economics Association:

President, 1989-1990.

First Vice-President, 1985-1986

Economic History Association:

President, 1996-97

Founder, Annual Gerschenkron Prize

Vice-President, 1986-1988.

Eastern Economic Association:

President, 2003-04

[British]Economic History Society: Member of the Council, 1987-1990 (**first American member**).

American Economic Association:

Member of Executive Committee, Mar 1994-Mar 1997.

Committee for Race and Gender Balance in the Economics Curriculum, 1988 - present.

Economics Task Force for the Association of American Colleges, 1988-1990.

Nominating Committee, American Economic Association, 1990.

Representative memberships (on again, off again):

Cliometrics Society (co-founder), American Economic History Association, American Economic Association, American Historical Association, (British) Economic History Society, (British) Agricultural History Society, Society for Social Studies of Science, Social Science History Association, History of Economics Society, Kenneth Burke Society, Society for Literature and Science, Modern Language Association.

Conferences Organized:

Mathematical Social Sciences Board, NSF, for British economic history, Sept 1970.

NSF and British Social Science Research Council, two conferences on British economic history (Sept 1972-August 1974); with R. Floud.

British SSRC (with R. Floud), on preliminary chapters in a new economic history of England.

National Science Foundation, a series of annual "Cliometrics Conferences" (jointly with P. Lindert for 1977 and 1978; alone for 1979, 1980, and 1981; jointly with S. Williamson 1982-1986).

National Endowment for the Humanities, Iowa Humanities Board, and University of Iowa (with J. Nelson and A. Megill), on the rhetoric of the human sciences, 1984.

National Endowment for the Humanities, the Ford Foundation, and the National Science Foundation (with A. Klamer and R. Solow), for the rhetoric of economics, Apr 1986.

Russell Sage Foundation (with A. Megill), Sociology of Knowledge and the Rhetoric of Inquiry, Oct 1987.

Liberty Fund, the Rhetoric of Liberty, Montana, Oct, 1990.

and a dozen or so others, with varying degrees of administrative responsibility, such as the annual conference during the Presidency of the Midwest Economic Association.

Sample of Outside Lectures

Out-of-town lectures as a rough average every two weeks or so. Frequent keynoting of conferences, such as, to give some examples from former years, in 2003–06 the Tawney Lecture at the Durham meetings at the (British) Economic History Society, April 2003; a keynote at the Centennial Celebration of the Cambridge Tripos in Economics (September 2003) and at the Economic Association of Australia annual meeting, at Canberra (September 2003), with side lectures at the Research School of Social Science at Australian National, and at Macquarie University, University of New South Wales, and at Wollongong University (all in September 2003); the keynote address at the Kingston meetings of the (British) History of Thought Society, Sept 2004; the keynote to the South African meetings of economists and economic historians in Durban, Sept, 2005 with seven or eight side lectures around the country; and so forth. For another instance, in October 2013, I was a Visiting [University of] Michigan {Ann Arbor} Institute for Teaching and Research in Economics (MITRE) scholar.

Here, as another sort of example, are some of the engagements concerning *The Bourgeois Virtues* (2006): front page report on an interview (in Dutch) by Olav Velthuis in the Dutch newspaper *Volkskrant*, July, 2006; podcast on TCSDaily, “What’s the Big Idea?” by Nick Schulz, September 12, 2006 (<http://www.tcsdaily.com/article.aspx?id=090706F>); podcast Chris Gondek, September, 2006: [http://www.theinvisiblehandpodcast.com / The_Invisible_Hand_Episode_37.mp3](http://www.theinvisiblehandpodcast.com/The_Invisible_Hand_Episode_37.mp3)

And a podcast on the book with S. T. Ziliak *The Cult of Statistical Significance* (2008): speech to the the National Economists Club in December 2008: [http://www.national-economists.org/ speaklinks.html](http://www.national-economists.org/speaklinks.html). A fuller account of such appearances was kept by the late Susan MacDonald, ed., in *Prudentia*, an on-line magazine about McCloskey, at deirdremccloskey.org.

As another sort of example, in November 2011 in connection with the book *Bourgeois Dignity* the Dutch TV network VPRO recorded an elaborate 90-minute interview on its program “Wintergasten” (Winter-Guests), which aired on 9 January, 2012, with re-airings, to some acclaim (see for example <http://programma.vpro.nl/wintergasten/afleveringen/deidre-mccloskey.html>).

And during 2007-08, to give another scattered example: lectures to the meetings of the American Economic Association, the European University Institute (Max Weber Lecture), the Salk Institute, five universities in Ireland, two in Brazil, the Brazilian economic association, and so forth, two a month on average.

Here are the **outside lectures given in 2010 through part of 2014**, those about the trilogy, *The Bourgeois Era* (and omitting in these years some 20 or so more on statistical significance or on rhetoric):

January meetings of the American Economic Association (2011, 2012, 2013), and

In 2010: Segundo Congreso Latinoamericano de Historia Económica, Mexico City; Loyola University of Chicago; Economic History Seminar, All Souls College, Oxford; London School of Economics, Department of Economic History; The Ratio Institute, Stockholm, 2010; Stockholm School of Economics, Heckscher Lecture; Free-Market Road Show (Barbara Kolm, director); Engelsberg Seminar, Sweden; Oxford Libertarian Society, Oxford, UK; Society for Advances in Behavioral Economics meeting at San Diego State University; Beloit College; Social Science History Association meeting in Chicago; Jepsen School of Leadership Studies, University of Richmond.

In 2011: American Sociological Association, Chicago; World Economic History Congress, Stellenbosch, South Africa; Association of Private Enterprise Education, Bahamas; Christopher Newport University; James Madison University; Pennsylvania State University; Dennison University; Escuela Superior de Administración y

Dirección de Empresas, Barcelona (and other occasions: ESADE is my intellectual home in Barcelona); Middlebury College; Latin American and Caribbean Economic Association, Santiago, Chile; Centro de Estudios Públicos, Santiago; Harvard University, Program on Constitutional Government; European Economic History Association, Dublin, Ireland; Scandinavian Economic History Association, Gothenburg, Sweden; keynote European Group for Organizational Studies, 27th Colloquium, Gothenburg, Sweden; Odyssey Lecture, Political Theory Project, Brown University; Social Science Festival (S3F), Salamanca, Spain; Thematicus Veerstichting, St. Peter's Kerk, Leiden; Technical University of Munich, Germany; Audimax of the University of Halle, Germany; University of Leipzig, Germany; Technical University of Hamburg, Germany.

In 2012: James Madison College of Michigan State University; Vrij Universiteit, Amsterdam; Pennsylvania State University; Legatum Institute, London; University of Denver; College of Charleston; Copenhagen School of Business; Collegium Helveticum, Zurich; keynote address to the congress of the International Economic History Association, Stellenbosch, South Africa; History of Economic Thought Conference, Melbourne; keynote to Australian Economics Association, Victoria University, Melbourne; keynote to International Schumpeter Society conference, Brisbane; Francisco Marroquin University, Guatemala; IMCA seminar Lugano, Switzerland; Lauchlin Currie Lecture, Universidad Nacional de Colombia, Bogota; Universidad de los Andes, Bogota, Colombia; Oslo Business School conference; Annual meeting of the American Council of Learned Societies, Philadelphia; Conference at Fondazione Cini, Venice; Bocconi University, Milan; Scuola Superiore di Sant'Anna, Pisa, Italy; Heilbroner Memorial Lecture, New School, New York City; New York University; Pacific Lutheran University, Tacoma; Fourth Adam Smith Forum, Moscow, Russia.

In 2013: Ratio Institute, Stockholm; Centre for Business and Policy Studies, Stockholm; University of Victoria, Canada; Louisiana State University, Baton Rouge; Radboud University, Nijmegen, The Netherlands; Poroi (Project on Rhetoric of Inquiry), University of Iowa; Ramon Llull University, Barcelona; Universitat Autònoma de Barcelona, Spain; IE Business School, Madrid; University of North Carolina, Chapel Hill; Department of Economics, University of Missouri at Kansas City; St. Petersburg State University, Russia; Northwestern University, conference on Rhetoric and the Possible; Southern Illinois University, Department of Economics; Tocqueville Program, Indiana University; Ohio University; Annual John Boynton Lecture, Centre for Independent Studies, Sydney; Society for Heterodox Economics, University of New South Wales; Economic Society of South Australia; Crawford Lecture, Australian National University, Economic Society of Australia; University of Western Australia; Reserve Bank of New Zealand; Business School, Wellington University, New Zealand.

In 2014, through early September: Centre for Civil Society, New Delhi; University of Nebraska at Lincoln; Ohio State University; Kings College, London; Transatlantic Law Forum, Bucerius Law School, Hamburg; University Kiel, Germany; Centre for Policy Studies, Thatcher Conference, Guildhall, London; Department of Communication, University of Leeds; Mt. Pelerin Society meetings, Hong Kong; Rethinking Economics conference, New School, New York City.

Teaching

(Chronological order, 1968-present)

University of Chicago 1968-1980:

Thesis supervisions and thesis committees in Economics, numerous; in History, Sociology, and Business

Economics: British Economic History (graduate and undergraduate Economics 348/History 245), 1969-1979, annual; American Economic history (undergraduate Economics 220/History 377), 1969-1979, as required; Workshop in Economic history (graduate, organizer), 1972-1980; Price Theory I (graduate Economics 300), 1969-1979, annual; Introduction to Economics (undergraduate Economics 200), 1969-1979, nearly annual; Econography (How to Write in Economics), non-credit graduate seminar, three times.

Other: Business History (Graduate School of Business 404, first such course at the School), once, 1979; Economics for Public Policy (graduate Program in Public Policy Studies, Public Policy 300), 1978-1979; Freedom and Authority (undergraduate, Social Science 113), 1968; Quantitative Methods for Social Sciences (graduate), once, 1970.

University of Iowa, 1980-99:

Numerous thesis supervisions and committee service in Economics and in History; service on three thesis committees in Communication Studies; two in Geography; one in English.

Economics: Microeconomics (Economics 103, undergrad) 1980, 1987, fall 1992; Introductory Micro Economics (undergrad; 450 students: joint with Albrecht, Daly, and Nordquist) 1982, 1986, singly spring 1993); Introductory Macro Economics (undergrad, 80 students, joint with Arjo Klamer), 1988; 430 students joint with A. Klamer 1989; Economics for Poets spring 1994; Law and Economics (undergrad) spring 1994; Price Theory for Graduate Students, 1982, 1984, 1985, 1986, 1989, 1990; Philosophy of Economics (grad) 1983, 1985, fall 1990, fall 1991.

History: Quantitative methods of Historians (grad), 1982, fall 1990; Western Civilization, 1750-present (undergrad, 430 students), 1988, 1989, spring 1991, fall 1991, spring 1994; Philosophy of History (graduate, spring 1997); Modern British Survey, 1750-1867, spring 1995, spring 1997; 1867-Present, spring 1998.

Crosslisted History and Economics: the New Economic History (grad history and economics seminar) 1980, 1988; British Economic History (undergrad), 1982; American Economic History (undergrad) 1984, 1985, 1992; 1997, 1999; Introduction to World Economic History (undergrad) fall 1993; graduate seminar in economic history and rhetoric ("the Sunday Seminar") 1991-present with a dozen students in History, Economics, and Geography; Bourgeois Virtue, undergraduate and graduate, 1997-98.

Interdisciplinary Courses at Iowa::

Literature, Science and the Arts (undergraduate): The Good Society (with David Hamilton [English], spring 1986); Capitalism and Romance (with Donald Marshall [English]), spring 1989); Greek and Modern Science (with Marlena Corcoran [English] and Steven Spangler [Physics]), fall 1993; Bourgeois Virtue (with Marlena Corcoran), fall 1994; two-day intensive course on Gender Crossing [Sexuality Studies, with Michelle Eliason, spring 1999]; (with Colin Bell), Business Ethics (1994, 95).

Other Unified Program Course (see also Economics above); Western Civilization II (fall 1990)

Rhetoric of Inquiry (grad, with John Lyne [Communication Studies], spring 1989); Rhetoric of Inquiry (grad, with John Nelson [Political Science], fall 1994.

University of Illinois at Chicago, 2000-2015:

Bourgeois Virtue (graduate interdisciplinary seminar while a visitor; 10 students)
 Communication 594, Language and the Economy (grad seminar, 2007 and 2011)
 Economics 110, The Economics of Gender (undergraduate, cross-listed with Gender and Women's Studies 110) (20)
 Economics 400: How to Be an Economist (graduate; 10).
 Economic 120, Principles of Economics (freshmen honors; 20)
 Economics 210, Microeconomics (30).
 Economics 218, Microeconomics: Theory and Business Applications (40)
 Economics 325, Topics in World Economic History (undergrad, 30).
 Economics 326, History of Economic Thought (undergraduate, 40)
 Economics 553, The Economics of Religion (grad, 12), spring 2009, spring 2011
 Economics for Humanists (graduate, 20)

English 402 [with Ralph Cintron], History of Rhetoric (graduate) (20)
 English 504, Graduate Seminar in Literary Criticism: Class, Ideology, and Subjectivity [with R. Cintron and W. Benn Michaels] (20)
 English 504: Seminar on Literature and the Economy, spring 2010, 8 students
 English 504: The Text and the Economy: Social Science for the Humanities (graduate seminar; 6).

History 101: European History since 1648 (undergraduate 50)
 History 114: Topics in Economic History (undergrad, 80)
 History 254, The Coming of Bourgeois Europe (undergrad, 20)
 History 300, Seminar on Methods for Undergrads, spring 2010, spring 2011
 History 504: Graduate Seminar in The Culture of the Middle Class in Europe, 1600-1848 (grad, 4)

World Economic History (graduate interdisciplinary; 30).

Spring 2012: Economics 594 Seminar on Topics in a New and Humanistic Economics
 History 594 Seminar on Ideas, Class, and Economy in World History

Other Teaching:

Frequent, annual, and on-going:

EDAMBA [European Doctoral Programmes Association in Management and Business Administration], southern France, July 1997, 1998, 1999, 2000, 2001, [not 2002], 2003, 2004, 2005, 2006, 2007, 2008, 2009 2010, and forthcoming 2011: The Rhetoric of Management; The Fallacies of Statistical Significance; Writing Professionally; The Philosophy of the Social Sciences.

ESADE (Escola Superior d'Administració i Direcció d'Empreses, Univ. Ramon Llull, Barcelona), week-long seminars, spring 1999, 2001, 2009, and forthcoming 2011 on the rhetoric of economics in managerial studies

Numerous Ph. D. thesis supervisions and co-supervisions: EIPE (Economics and Philosophy program in the Department of Philosophy, Erasmus University of Rotterdam) and Art and Cultural Studies Program, Erasmus University of Rotterdam, 1996-present.

Week long intensive graduate seminar on Economic Histories of Economic Growth, Department of Economic History, Gothenburg University, Sweden: Oct 2010, September 2011, May 2012

Non-on-going:

Denison University: short course to undergraduates and faculty on "The Bourgeois Virtues."

EIPE, annual two-month course on Ethics and Economics, annually 2000-2006.

Amsterdam-Maastricht Summer University, two weeks each August 1997- 2001: The Economics of Art (with Arjo Klamer, Judith Mehta, Jack Amariglio).

Erasmus University of Rotterdam, 1996: The Words of Science (with Uskali Mäki); Bourgeois Virtue; Economic History (all: mixed undergraduate/graduate).

University of York, May-June, 1985-1986: Topics in American Economic and Social History, 1985, 1986 (undergrad); Problem Solving in Price Theory, 1985, 1986 (undergrad).

Australian National University, summer, 1982: Topics in Cliometric History (undergrad).

Stanford University, spring, 1972: British Economic History (undergrad).